

# THIRD QUARTER REPORT

September 30, 2021

# **Financial Highlights**

(Millions of dollars, except per share amounts)

Nine months ended September 30	2021	 2020
Net Equity Value per Common Share <sup>(1)</sup>	\$ 1,808.57	\$ 1,508.40
Net Income (Loss) per Common Share	\$ 238.84	\$ (5.70)
Comprehensive Income per Common Share	\$ 229.83	\$ 2.46
Contribution to Shareholders' Net Income (Loss):		
E-L Corporate	\$ 654	\$ (77)
Empire Life	221	67
Shareholders' Net Income (Loss)	875	 (10)
Preferred Shareholder Dividends	11	 11
Net Income (Loss) attributable to Common Shareholders	\$ 864	\$ (21)
E-L Corporate		
Shareholders' Net Income (Loss)	\$ 654	\$ (77)
Investments - Corporate	\$ 6,136	\$ 5,163
Investments in Associates	\$ 382	\$ 262
Empire Life		
Common Shareholders' Net Income	\$ 221	\$ 67
Net Premiums and Fee Income	\$ 877	\$ 824
Assets Under Management <sup>(1)</sup>	\$ 19,250	\$ 18,183
Life Insurance Capital Adequacy Test Total Ratio ("LICAT") (%)	150	132

 $^{(1)}$  See Non-GAAP measures within the Management's Discussion and Analysis

# NOTICE OF NO AUDITOR REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The Company's external auditors have not performed a review of these unaudited interim condensed consolidated financial statements of E-L Financial Corporation Limited.

#### **REPORT ON E-L FINANCIAL CORPORATION LIMITED**

The following Management's Discussion and Analysis ("MD&A") of the operating results and financial condition of E-L Financial Corporation Limited ("E-L Financial" or the "Company") for the third quarter of 2021 should be read in conjunction with the MD&A for the year ended December 31, 2020, the Company's annual audited consolidated financial statements and the notes related thereto, the quarterly unaudited interim condensed consolidated financial statements and notes contained in this report, as well as, the Company's MD&A and unaudited interim condensed financial statements for the quarters of 2020 and the previous quarters of 2021. The unaudited interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). Unless otherwise noted, both the consolidated financial statements and this MD&A are expressed in Canadian dollars. Figures in MD&A may differ due to rounding. This MD&A is dated November 8, 2021.

This MD&A contains certain forward-looking statements that are subject to risks and uncertainties that may cause the results or events mentioned in this discussion to differ materially from actual results or events. No assurance can be given that results, performance or achievement expressed in, or implied by, any forward-looking statements within this discussion will occur, or if they do, that any benefits may be derived from them.

Unless otherwise stated, all per share amounts are based on the average number of Common Shares and Series A Convertible Preference Shares outstanding for the period, adjusted for the Company's proportionate interest in its own common shares held indirectly through investments in associates.

Additional information relating to the Company, including its Annual Information Form, may be found at <u>www.sedar.com</u>.

#### Forward-looking statements and information

Certain statements in this MD&A about the Company's current and future plans, expectations and intentions, results, market share growth and profitability, strategic objectives or any other future events or developments constitute forward-looking statements and information within the meaning of applicable securities laws. The words "may", "will", "would", "should", "could", "expects", "plans", "intends", "trends", "indications", "anticipates", "believes", "estimates", "predicts", "likely" or "potential" or the negative or other variations of these words or other comparable words or phrases, are intended to identify forward-looking statements and information. Although management believes that the expectations and assumptions on which such forward-looking statements and information are based are reasonable, undue reliance should not be placed on the forward-looking statements and information because there can be no assurance that they will prove to be correct. By their nature, such forward-looking statements and information are subject to various risks and uncertainties, which could cause the actual results and expectations to differ materially from the anticipated results or expectations expressed. These risks and uncertainties include, but are not limited to, market risk including equity risk, hedging risk, interest rate risk, foreign exchange rate risk; liquidity risk; credit risk including counterparty risk; insurance risk including mortality risk, policyholder behaviour risk, expense risk, morbidity risk, product design and pricing risk, underwriting and claims risk, reinsurance risk; operational risk, including legal and regulatory risk, model risk, human resources risk, third party risk, technology, information security and business continuity risk; and business risk and strategic, including risk with respect to competition, risk with respect to financial strength, capital adequacy risk, risk with respect to distribution channels, risk with respect to changes to applicable income tax legislation, risk with respect to litigation, risk with respect to reputation, risk with respect to risk management policies, risk with respect to intellectual property, risk with respect to significant ownership of common shares. Please see the section titled "Description of the Business" in E-L Financial's Annual Information Form available at www.sedar.com for more details on these risks.

Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking statements and information include that the general economy remains stable; assumptions on interest rates, mortality rates and policy liabilities; and capital markets continue to provide access to capital. These factors are not intended to represent a complete list of the factors that could affect the Company; however, these factors should be considered carefully, and readers should not place undue reliance on forward-looking statements made herein or in the documents reproduced herein.

To the extent any forward-looking information in this MD&A constitutes future-oriented financial information or financial outlooks within the meaning of securities laws, such information is being provided to demonstrate potential benefits and readers are cautioned that this information may not be appropriate for any other purpose. Future-oriented financial information and financial outlooks are, without limitation, based on the assumptions and subject to the risks set out above.

The forward-looking information contained herein is expressly qualified in its entirety by this cautionary statement. When relying on the Company's forward-looking statements and information to make decisions, investors and others should carefully consider the foregoing factors, assumptions and other uncertainties and potential events. Readers are cautioned not to place undue reliance on this forward-looking information, which is given as of the date hereof or the date indicated, and to not use such forward-looking information for anything other than its intended purpose. The Company undertakes no obligation to update publicly or revise any forward-looking statements and information, whether as a result of new information, future events or otherwise after the date of this document, except as required by law.

#### **Non-GAAP** measures

The MD&A contains information using non-GAAP measures. Current Canadian GAAP is IFRS for the Company's consolidated financial statements. The Company believes that these measures provide useful information to its shareholders in evaluating the Company's financial results. Where non-GAAP measures are used, descriptions have been provided as to the nature of the adjustments made.

The MD&A contains reference to net equity value, net equity value per common share and growth in net equity value per common share. Net equity value per common share is described and reconciled to shareholders' equity on page 7. These terms do not have any standardized meaning according to IFRS and therefore may not be comparable to similar measures presented by other companies.

The MD&A also contains non-consolidated cash flow information of E-L Financial which is a non-GAAP presentation. The information is useful as it separates the Company's cash flows from the cash flows of its subsidiaries. This information is reconciled to the consolidated cash flows on page 9.

Other non-GAAP measures are also used in The Empire Life Insurance Company ("Empire" or "Empire Life") section of the MD&A. These include references to return on common shareholders' equity, source of earnings, assets under management, annualized premium sales, gross and net sales for mutual funds, segregated funds and fixed annuities. These provide investors with supplemental measures of its operating performance and to highlight trends in its core business that may not otherwise be apparent when relying solely on GAAP financial measures. Empire Life also believes that securities analysts, investors and other interested parties frequently use non-GAAP measures in the evaluation of issuers. Empire Life's management also uses non-GAAP measures in order to facilitate operating performance comparisons from period to period, to prepare annual operating budgets and to determine components of management compensation.

Return on Empire Life's common shareholders' equity is a profitability measure that presents the net income available to common shareholders as a percentage of the average capital deployed to earn the income.

Sources of earnings breaks down Empire Life's earnings into several categories which are useful to assess the performance of the business. These categories include expected profit from in-force business,

impact of new business, experience gains and losses, management actions and changes in assumptions, and earnings on surplus. The sources of earnings components are reconciled to Empire Life's net income on page 16 of this report.

Annualized premium sales are used as a method of measuring sales volume. It is equal to the premium expected to be received in the first twelve months for all new individual insurance and employee benefit policies sold during the period. Mutual fund gross and net sales and segregated fund gross and net sales are also used as measures of sales volume. Empire Life believes that these measures provide information useful to its shareholders and policyholders in evaluating Empire Life's underlying financial results.

Assets under management is a non-GAAP measure of the assets managed by Empire Life, which includes general fund assets, mutual fund assets and segregated fund assets. They represent the total assets of Empire Life and the assets its customers invest in. Empire Life believes that these measures provide information useful to its shareholders and policyholders in evaluating Empire Life's underlying financial results.

The following table provides a reconciliation of assets under management to total assets in Empire Life's financial statements:

	Sep	tember 30	C	December 31
(in millions of dollars)		2021		2020
General fund assets	\$	10,185	\$	10,259
Segregated fund assets		8,950		8,457
Total Empire Life assets		19,135		18,716
Mutual fund assets		115		120
Total assets under management	\$	19,250	\$	18,836

#### The Company

E-L Financial operates as an investment and insurance holding company. In managing its operations, the Company distinguishes between two operating segments, E-L Corporate and Empire Life.

E-L Corporate's operations include the oversight of investments in global equities held through direct and indirect holdings of common shares, investment funds, closed-end investment companies and other private companies. E-L Financial holds a 52.7% interest in a closed-end investment corporation, United Corporations Limited ("United") which is listed on the Toronto Stock Exchange. United is an investment vehicle for long-term growth through investments in common equities. The invested assets and operations of United are consolidated and included in the E-L Corporate segment. In addition, E-L Corporate has two significant investments in associates which includes a 37.4% interest in Algoma Central Corporation ("Algoma") and a 24.1% interest in Economic Investment Trust Limited ("Economic"). Algoma and Economic are accounted for using the equity method.

The Company's investment in Empire Life (99.4% interest) is consolidated by E-L Financial. The Empire Life operating segment underwrites life and health insurance policies and provides segregated funds, mutual funds and annuity products.

The Company's strategy is to accumulate shareholder value through long-term capital appreciation and dividend and interest income from its investments. E-L Financial oversees its investments through representation on the Boards of Directors of the subsidiaries and the other companies in which the Company has significant shareholdings.

E-L Financial consolidated	Thir	d quarter	Yea	Year to date		
(millions of dollars)	2021	2020	2021	2020		
Contribution to net income (loss)						
E-L Corporate <sup>(1)</sup>	\$ 135 \$	150	\$ <b>654</b> \$	(77)		
Empire Life <sup>(2)</sup>	33	51	221	67		
Net income (loss)	168	201	875	(10)		
Other comprehensive (loss) income <sup>(2)</sup>	(3)	(1)	 (33)	31		
Comprehensive income	\$ 165 \$	200	\$ <b>842</b> \$	21		

#### Overview of results attributable to shareholders of E-L Financial

The following tables summarize the results of the Company's business segments:

E-L Corporate	Third quarter				Year to date
(millions of dollars)	2021		2020	 2021	2020
Revenue					
Net gain (loss) on investments <sup>(3)</sup>	\$ 134	\$	184	\$ 628 \$	(74)
Investment and other income	29		30	102	96
Share of associates income (loss)	23		6	142	(56)
	186		220	872	(34)
Operating expenses	12		10	37	29
Income taxes	23		29	107	(5)
Non-controlling interests	16		31	74	19
	51		70	218	43
Net income (loss)	135		150	654	(77)
Other comprehensive income (loss), net of taxes <sup>(1)</sup>	5		(1)	 4	(5)
Comprehensive income (loss)	\$ 140	\$	149	\$ <b>658</b> \$	(82)

Empire Life	Thir	Year to date				
(millions of dollars)	2021	2020	 2021	2020		
Revenue						
Net premiums \$	227 \$	221	\$ 675 \$	639		
Net (loss) gain on investments <sup>(3)</sup>	(125)	37	(518)	439		
Investment income	80	82	244	244		
Fee income	69	61	202	185		
	251	401	 603	1,507		
Benefits and expenses	200	324	281	1,398		
Income and other taxes	15	22	87	32		
Non-controlling and participating policyholders' interests	3	4	14	10		
	218	350	 382	1,440		
Net income	33	51	221	67		
Other comprehensive (loss) income, net of taxes <sup>(2)</sup>	(8)		(37)	36		
Comprehensive income \$	25 \$	51	\$ 184 \$	103		

<sup>(1)</sup> Net of non-controlling interests

<sup>(2)</sup> Net of non-controlling interests and participating policyholders' amounts

<sup>(3)</sup> Includes fair value change in fair value through profit and loss ("FVTPL") investments and realized gain on available for sale ("AFS") investments

E-L Financial reported a consolidated net income of \$168 million for the third quarter of 2021 or \$45.47 per common share compared to \$201 million or \$52.88 per common share in 2020.

The E-L Corporate segment reported net income of \$135 million for the third quarter of 2021 which compared to \$150 million for the the third quarter of 2020. This included net gain on investments of \$134 million compared to \$184 million in 2020. E-L Corporate's global investment portfolio had pre-tax total return, including dividend income of 2% for the third quarter of 2021 compared to 4% for the third quarter of 2020.

The Empire Life segment reported net income of \$33 million in the third quarter of 2021 compared to \$51 million for the third quarter of 2020. The decrease in third quarter earnings was primarily due to lower net income from the Individual Insurance line and unrealized and realized losses on assets in the Capital & Surplus segment compared to gains for the same period in 2020.

E-L Financial reported a consolidated net income of \$875 million or \$238.84 per common share for the first nine months of 2021 compared to a net loss of \$10 million or \$5.70 per common share in 2020.

E-L Corporate reported net income of \$654 million for the first nine months of 2021 compared to a net loss of \$77 million for the comparable period in 2020. The increase in earnings was primarily due to a higher net gain on investments of \$628 million in 2021 compared to a net loss of \$74 million in 2020. E-L Corporate's global investment portfolio had a pre-tax total return, including dividend income, of 12% in the first nine months of 2021 compared to a pre-tax total return of nil in 2020. The global investment portfolio has shown consistent growth throughout 2021; whereas investment returns during 2020 were significantly impacted by the international emergence and spread of COVID-19 which resulted in a significant decline in global stock markets in the first quarter of 2020.

Empire Life reported net income of \$221 million for the first nine months of 2021 compared to \$67 million for the comparable period in 2020. The increase in year to date earnings was primarily due to the release of segregated fund guarantee reserves in the first quarter of 2021.

Consolidated comprehensive income was \$165 million in the third quarter of 2021 or \$44.48 per common share compared to \$200 million or \$52.50 per common share for the third quarter of 2020. Other comprehensive loss ("OCL") was \$3 million in the third quarter of 2021 compared to \$1 million in 2020.

The increase in OCL in the third quarter of 2021 was primarily due to unrealized fair value losses on Empire's AFS investments partially offset by a gain on the remeasurement of the post-employment defined benefit plans.

Consolidated comprehensive income for the first nine months of 2021 was \$842 million or \$229.83 per common share compared to \$21 million or \$2.46 per common share for 2020. OCL was \$33 million in 2021 compared to other comprehensive income ("OCI") of \$31 million in 2020. The decrease in OCI is primarily due to unrealized losses on Empire's AFS assets compared to a year to date gain on AFS assets for the same period in 2020.

#### Normal course issuer bid

On March 4, 2021, the Company obtained approval from the TSX to renew its normal course issuer bid ("NCIB") to purchase up to 185,428 Common Shares between March 9, 2021 and March 8, 2022. Daily purchases (other than pursuant to a block purchase exemption) on the TSX under the NCIB are limited to 1,000 Common Shares. The price that the Company pays for the Common Shares is the prevailing market price at the time of acquisition.

During the nine months of 2021, 400 Common Shares were purchased under the NCIB at a price of \$899.30 per share.

#### Net equity value per common share

Investments in Algoma and Economic are accounted for using the equity method and are not carried at fair value. Therefore, to provide an indication of the accumulated shareholder value, the following table adjusts shareholders' equity to reflect investments in associates at fair value:

(millions of dollars, except per share amounts)	Q3 2021	 Q4 2020	 Q3 2020
E-L Financial shareholders' equity	\$ 6,985	\$ 6,474	\$ 6,051
Less: First preference shares	(300)	 (300)	 (300)
	6,685	6,174	5,751
Adjustments for investments in associates not carried at fair value:			
Carrying value	(382)	(245)	(262)
Fair value <sup>(1)</sup>	407	 344	 274
	25	99	12
Non-controlling interest and deferred tax	(3)	 (23)	 (3)
	22	76	9
Net equity value	\$ 6,707	\$ 6,250	\$ 5,760
Common Shares <sup>(2)</sup> outstanding at period end	3,708,434	3,708,834	3,818,697
Net equity value per common share <sup>(2) (3)</sup>	\$ 1,808.57	\$ 1,684.93	\$ 1,508.40

<sup>(1)</sup> Based on quoted market prices

<sup>(2)</sup> Common Shares includes Series A Convertible Preference Shares

<sup>(3)</sup> See non-GAAP measures

The Common Shares outstanding for Q3 2021 and Q4 2020 are lower compared to Q3 2020 amounts due to shares acquired as part of the Company's NCIB and the substantial issuer bid completed in December of 2020.

#### Growth in net equity value

The Company's objective is to build long-term shareholder value by compounding growth in net equity value per common share over the long term. Set out below is a table that shows the net equity value per common share and growth for the respective fiscal periods. The growth in net equity value includes dividends paid to common shareholders.

Annual	Net equity value*	Growth*
	\$	%
2011	642.98	(13.9)
2012	740.49	15.2
2013	872.45	28.0
2014	970.65	11.3
2015	1,089.23	12.3
2016	1,159.26	6.8
2017	1,316.64	14.0
2018	1,295.65	(1.2)
2019	1,486.19	15.1
2020	1,684.93	15.4
Year to date		
September 30, 2021	1,808.57	12.5
Compounded annual growth in net equity value*		
2011 - 2020 - 10 years		9.3
1969 - 2020 - Since inception		12.8

\* This chart was drawn from the individual annual reports and has not been restated for any subsequent changes in accounting policies. Net equity value amounts are reduced by deferred income tax liabilities on net unrealized investment gains.

#### Summary of quarterly results

The following table summarizes the quarterly results:

(millions of dollars, except per share	Q3 Q2 Q1   vestments <sup>(1)</sup> \$ 9 \$ 507 \$ (406) \$   227 223 225 225 227   r income 178 184 185   23 14 107   \$ 437 \$ 928 \$ 111 \$ 1,1   \$ 168 \$ 241 \$ 466 \$ 136   mmon share \$ 45.47 \$ 65.47 \$ 127.90 \$ 136			2020	2019						
amounts)		Q3	Q2	Q1		Q4	Q3	Q2	Q1		Q4
Revenue											
Net gain (loss) on investments <sup>(1)</sup>	\$	9	\$ 507	\$ (406)	\$	629	\$ 221	\$ 1,273	\$ (1,129)	\$	139
Net premium income		227	223	225		221	221	202	216		229
Investment and other income		178	184	185		185	173	177	176		178
Associates <sup>(2)</sup>		23	14	107		28	6	29	(92)		10
Total	\$	437	\$ 928	\$ 111	\$	1,063	\$ 621	\$ 1,681	\$ (829)	\$	556
Net income (loss) <sup>(3)</sup>	\$	168	\$ 241	\$ 466	\$	510	\$ 201	\$ 452	\$ (663)	\$	293
Earnings (loss) per common share											
- basic	\$	45.47	\$ 65.47	\$ 127.90	\$	136.42	\$ 52.88	\$ 119.36	\$ (170.26)	\$	73.68
- diluted	\$	41.50	\$ 59.33	\$ 114.96	\$	124.11	\$ 48.71	\$ 108.83	\$ (170.26)	\$	67.58

<sup>(1)</sup> Fair value change on FVTPL investments and realized gain (loss) on AFS investments

<sup>(2)</sup> Share of income (loss) of associates

<sup>(3)</sup> Attributable to shareholders

#### **Quarterly trend analysis**

The consolidated revenue and consolidated net income of the Company are expected to fluctuate on a quarterly basis given its two segments. In particular, equity market movements, changes in interest rates, underwriting results, policy liability discount rates and policy reserve adjustments are likely to cause

fluctuations. Investment income includes dividend income earned by the Company. In general, dividends earned on investments outside North America peak in the second and fourth quarters of the year.

Revenue for the third quarter of 2021 decreased compared to the prior quarter and the third quarter of 2020, with fluctuations mainly due to the impact of the net gain (loss) on investments. The fair value change in fair value through profit and loss ("FVTPL") investments have experienced significant movement over the past year, reflecting volatility in both the bond and equity markets and movements in interest rates.

Net premiums increased in the third quarter compared to the prior quarter and the third quarter of 2020, primarily due to strong growth in the Employee Benefits and Individual Insurance lines compared to the same period in 2020. This was partially offset by lower net premiums in the fixed annuity portion of the Wealth Management line.

#### Liquidity and cash flows

#### Consolidated cash flows

The condensed cash flows of United and Empire Life, as well as E-L Financial non-consolidated and consolidated are presented below:

Period ended September 30 (millions of dollars)	 Financial (non- solidated)	United	Empire Life		Consolidation adjustments		E-L Financial Co		Cons	onsolidated	
						_	<b>202</b> 1	I		2020	
Cash flows from:											
Operating activities	\$ 106	\$ (36)	\$ 301	9	\$ (66)	) (	\$ 305	5	\$	283	
Financing activities	(331)	(25)	189		55		(112	2)		(145)	
Investing activities	153	58	(298	)	11		(76	5)		77	
(Decrease) increase in cash and cash equivalents	(72)	(3)	192		_		117	,		215	
Cash and cash equivalents, beginning of the period	171	68	189				428	3		303	
Cash and cash equivalents, end of the period	\$ 99	\$ 65	\$ 381	9	\$ _	5	\$ 545	5	\$	518	

The increase in cash provided from operating activities in 2021 relative to 2020 reflects the increase in cash earnings during 2021 compared to the prior year. For Empire Life, cash flows from operating activities include insurance premiums, net investment income and fee income. These funds are primarily used to pay policy benefits, commissions, operating expenses and policyholder dividends.

In 2021 the cash used for financing activities was primarily due to the payment of a special cash dividend of \$80.00 per Common Share in the third quarter of 2021 and the redemption of Empire Life's Series 1 preferred shares during the second quarter of the year. This was partially offset by Empire Life's issuance of Limited Recourse Capital Notes ("LRCN") in the first quarter of 2021 and the Series 2021-1 Subordinated Debentures in the third quarter of the year. In 2020 the cash used for financing activities was due to the payment of a special cash dividend of \$25.00 per Common share in the second quarter, purchases of the Company's common shares under the NCIB program, and a \$60 million repayment of the margin loan, which was partly offset by E-L Financial's issuance of 4% senior unsecured notes.

Cash used for investing activities increased in 2021 relative to 2020 primarily due to Empire Life investing the proceeds from the issuance of the new capital instruments during the year combined with changes made to E-L Corporate's investment managers during 2021 which contributed to a significant increase in the investment portfolio turnover.

#### Non-consolidated cash flows of E-L Financial

E-L Financial's corporate cash flows from operating activities, before payment of dividends, are primarily comprised of dividends and interest received, less operating expenses and income taxes.

The following table details the non-consolidated cash flows of the Company on a direct basis, excluding the cash flows of the subsidiaries. This table has been prepared to assist the reader in isolating the cash flows of E-L Financial (non-consolidated).

Nine months ended September 30		
(millions of dollars)	2021	 2020
Cash flows from:		
Operating activities		
Dividends from subsidiaries	\$ 51	\$ 167
Dividends and interest	75	58
Expenses and taxes, net of other income	(20)	 (18)
	106	207
Financing activities		
Cash dividends	(327)	(125)
Share purchases	_	(120)
Issuance of 4% unsecured notes	_	198
Repayment of margin loan	_	(60)
Interest paid on borrowings	(4)	 (1)
	(331)	(108)
Investing activities		
Purchases of investments	(383)	(369)
Proceeds from sales of investments	496	360
Net sales of short-term investments	_	13
Dividends from associates	40	7
	153	11
(Decrease) increase in cash and cash equivalents	(72)	 110
Cash and cash equivalents, beginning of the period	171	 125
Cash and cash equivalents, end of the period	\$ 99	\$ 235

During 2021, the non-consolidated cash and cash equivalents of E-L Financial decreased by \$72 million.

Operating cash flows for 2021 decreased compared with the prior period due to lower dividends received in the nine months ended September 30, 2021 compared to the same period in 2020. The decrease in dividends was primarily due to an additional dividend received from Empire Life in 2020.

The movement in financing cash flows are due to the reasons noted above. Cash flows from investment activities and dividends received from associates in 2021 included a special dividend paid by Algoma.

E-L Financial maintains sufficient liquidity through holding cash equivalents and a sufficient amount of marketable investments that may be sold, if necessary, to fund new investment opportunities and to meet any operating cash flow requirements.

#### Novel Coronavirus (or COVID-19)

The continued worldwide spread of novel coronavirus (or COVID-19) continues to impact international business operations, supply chains, travel, commodity prices, consumer confidence and business forecasts. This has created increased uncertainty and volatility which will impact the performance and expected returns of the investment portfolios.

The Company continues to adjust operations as government restrictions and measures evolve. As the impacts of the COVID-19 pandemic continue to materialize, management is monitoring the developments in equity markets generally, and in connection with the Company's investment portfolios in particular.

To date, the Company has taken proactive measures through business continuity plans, carefully planning the return to premises for some employees. Processes supporting ongoing systems availability, stability and security are operating effectively and the Company continues to monitor the threat landscape.

The duration and impacts of the COVID-19 outbreak cannot currently be determined. If the COVID-19 pandemic is prolonged, or further diseases emerge that give rise to similar effects, there may be further negative effects on economies as well as increased volatility in equity markets. Unexpected developments in financial markets, regulatory environments, may also have adverse impacts on the Company's financial results.

#### Analysis of business segments

The remainder of this MD&A discusses the individual results of operations and financial condition of the Company's business segments: E-L Corporate and Empire Life.

#### E-L CORPORATE

E-L Corporate's operations includes the oversight of investments in global equities held through direct and indirect holdings of common shares, investment funds, closed-end investment companies, a limited partnership and other private companies.

Investments in Economic and Algoma are reported as investments in associates and are discussed below. Investments in equities and fixed income securities held directly by E-L Financial and through United are combined to form "Investments – corporate".

#### Investments - corporate

Investments - corporate includes investments in equities and short-term fixed-income investments. At September 30, 2021, investments - corporate had aggregate investments of \$6.1 billion, comprised primarily of common shares and units of investment funds, compared to aggregate investments at December 31, 2020 of \$5.7 billion. The fair value of investments - corporate is summarized in the table below:

(millions of dollars)	September 30 2021	De	ecember 31 2020
Preferred shares	\$ 1	\$	1
Common shares and units			
Canada and U.S.	4,085		3,491
Europe and United Kingdom	802		1,171
Emerging Markets	737		501
Japan	459		488
Other	52		37
Total	6,135		5,688
Total invested assets	\$ 6,136	\$	5,689

The following table provides a summary of E-L Corporate's results:

	Third quarter					ar to date
(millions of dollars)		2021	2020		2021	2020
Revenue						
Net gain (loss) on investments	\$	134 \$	184	\$	<b>628</b> \$	(74)
Investment and other income		29	30		102	96
Share of associates income (loss)		23	6		142	(56)
		186	220		872	(34)
Operating expenses		12	10		37	29
Income taxes		23	29		107	(5)
Non-controlling interests		16	31		74	19
		51	70		218	43
Net income (loss)		135	150		654	(77)
OCI (OCL), net of taxes		5	(1)		4	(5)
Comprehensive income (loss)	\$	140 \$	149	\$	658 \$	(82)

E-L Corporate reported a net income of \$135 million in the third quarter of 2021 compared to \$150 million in 2020. For the third quarter of 2021 there was a net gain on investments of \$134 million compared to \$184 million in 2020. E-L Corporate's global investment portfolio had pre-tax total return, including dividend income of 2% for the third quarter of 2021 compared to 4% for the third quarter of 2020.

During the nine months ended September 30, 2021, E-L Corporate reported a net gain on investments of \$628 million compared to a net loss of \$74 million in 2020. The Company's year to date pre-tax total

return on investments including dividend income was 12% compared to a pre-tax total return on investments of nil in the prior year. The global investment portfolio has shown consistent growth throughout 2021; whereas investment returns during 2020 were significantly impacted by the international emergence and spread of COVID-19 which resulted in a significant decline in global stock markets in the first quarter of 2020.

Investment and other income was lower for the third quarter of 2021 compared to 2020, and 5% higher on a year to date basis compared to the prior period. Investment and other income consists primarily of dividend income received from E-L Corporate's investment portfolio. In general, dividend income is impacted by the composition of the investment portfolio and foreign exchange rates.

Expenses increased during the quarter and on a year to date basis compared to the prior year primarily due to management fees related to the net increase in average investment balances and an increase in interest expense related to the 4% unsecured notes issued during the second quarter of 2020.

#### Share of associates income

The details of E-L Corporate's share of income (loss) of associates are as follows:

		Third quarte	r		Year to date <sup>(1)</sup>
(millions of dollars)	2021	2020	)	2021	2020
Algoma	\$ 12	\$ 8	\$	114 \$	\$ (44)
Economic	11	(2	2)	28	(12)
	\$ 23	\$6	\$	142 \$	\$ (56)

<sup>(1)</sup> Year to date includes a \$95 million impairment reversal (September 30, 2020 - an impairment write down of \$57 million).

Algoma's net income for the third quarter of 2021 increased over 2020 due to improved performance in the Domestic Dry-Bulk and Ocean Self-Unloader fleets and strong earnings from Global Short Sea Shipping, partially offset by lower demand in the Product Tanker segment.

On a year to date basis, Algoma's net earnings increased compared to the prior period largely due to significantly higher earnings from joint ventures and from the domestic dry-bulk segment in 2021, partially offset by lower customer demand in the Product Tanker segment.

Economic owns, directly and indirectly, long-term investments in the common shares of some publiclytraded Canadian companies, and a managed global investment portfolio of common shares of publiclytraded global companies.

Economic's global investment portfolio had a quarterly pre-tax total return, gross of fees, of 2% in the third quarter of 2021 compared to 3% in the third quarter of 2020. On a year to date basis, Economic's global investment portfolio had a pre-tax total return, gross of fees, of 11% during 2021 compared to a negative return of 1% in 2020.

The ownership interests, carrying value and fair value of E-L Corporate's investment in associates is summarized in the table below:

		Septemb	oer 30, 2021		Decemb	er 31, 2020
	Ownership	Carrying value	Fair value	Ownership	Carrying value	Fair value
Algoma	37.4 % \$	213 \$	238	37.4 % \$	98 \$	197
Economic	24.1 %	169	169	24.1 %	147	147
Total	\$	382 \$	407	\$	245 \$	344

Algoma and Economic are Canadian public companies for which further information is publicly available.

#### **Risk management**

The objective of the Company's risk management process is to ensure that the operations of the Company encompassing risk are consistent with the Company's objectives and risk tolerance, while maintaining an appropriate risk/reward balance.

#### Market risk

Market risk is the most significant risk impacting E-L Corporate as its investing activities are influenced by market price, foreign currency and interest rate risk. As the Company's investment portfolio is represented by Canadian and global equities, the value of its investments will vary from day to day depending on a number of market factors including economic conditions, global events, market news, and on the performance of the issuers of the securities in which the Company invests. Changes in foreign currency exchange rates will also affect the value of investments of non-Canadian dollar securities. As of September 30, 2021, 56% (December 31, 2020 - 50%) of the investment - corporate including cash and cash equivalents was denominated in U.S. dollars, 7% (December 31, 2020 - 9%) in the Japanese Yen and 6% (December 31, 2020 - 10%) in Euros representing the largest foreign currency exposures. The Company also holds investments within emerging markets. Investments in emerging markets are more likely to experience political, economic and social instability, which may result in higher levels of market value volatility.

#### Credit risk

In addition to the discussion of risks included in this MD&A, a comprehensive discussion of the material risks that impact the Company is included in the Annual Information Form which is available at www.sedar.com. Disclosures regarding E-L Corporate's financial instruments, including financial risk management, are included in Notes 3, 5 and 9 to the consolidated financial statements.

#### Outlook

The Company's future earning prospects are dependent on the successful management of its E-L Corporate portfolio and on the continued profitability of its insurance company subsidiary. The performance of the E-L Corporate portfolio is impacted by global securities markets and the selection of equity and fixed income investments. The Company continues to maintain its strategy of accumulating shareholder value through long-term capital appreciation and dividend and interest income.

#### **REPORT ON EMPIRE LIFE**

Empire Life provides a broad range of life insurance and wealth management products, employee benefit plans and financial services to meet the needs of individuals, professionals and businesses through a network of Independent Financial Advisors ("IFA"), Managing General Agents ("MGA"), National Account firms, Mutual Fund Dealers and Employee Benefits brokers and representatives.

Empire Life's net income attributable to the owners of E-L Financial, after adjustment for non-controlling interests, is shown in the following table:

	Thi	rd quarter	Ye	ar to date
(millions of dollars)	2021	2020	2021	2020
Empire Life common shareholders' net income	\$ 33 \$	51	\$ 222 \$	67
Non-controlling interests	_	_	 1	
Net income, contribution to E-L Financial	\$ 33 \$	51	\$ 221 \$	67
	Sep 30 2021	Jun 30 2021	Mar 31 2021	Sep 30 2020
Empire Life return on common shareholders' equity (trailing four quarters)	16.4 %	18.5 %	 20.3 %	8.9 %

Empire Life reported third quarter common shareholders' net income of \$33 million for 2021, compared to net income of \$51 million for the third quarter of 2020. The decrease in third quarter earnings was primarily due to lower net income from the Individual Insurance line and unrealized and realized losses on assets in the Capital & Surplus segment compared to gains for the same period in 2020. Year-to-date common shareholders net income was \$222 million compared to \$67 million in 2020, primarily due to the release of segregated fund guarantee reserves in the first quarter of 2021.

The overall impact of the COVID-19 pandemic is still uncertain and dependent on the progression of the virus and on actions taken by governments, businesses and individuals, which could vary by region and result in differing outcomes. While the impact of COVID-19 related factors on Empire Life's financial results is described in the sections that follow, during a time of increased uncertainty and volatility we expect these events will continue to have an impact on Empire Life's performance in the near term.

The following table provides a breakdown of the sources of earnings by business for the third quarter and year to date:

Three months ended September 30	N	lana		ealth nent		ployee enefits			ividua urance			ital and Surplus			Total
(millions of dollars)	:	2021	2	2020	2021	2020	)	2021	2020		2021	2020	2	2021	2020
Expected profit on in-force business	\$	29	\$	32	\$ 6	\$ 7	'	\$ 14	\$ 14				\$	50 \$	53
Impact of new business		(3)		(2)	(3)	(3	3)	(3)	2					(9)	(3)
Experience gains (losses)		11		(12)	(1)	(5	5)	(12)	2					(2)	(15)
Management actions and changes in assumptions		_		_	_		-	2	16	;				2	16
Earnings (losses) on operations before income taxes		37		18	2	(2	2)	1	34		_	_		41	50
Earnings on surplus		_		_	_		-	_			4	23		4	23
Income (loss) before income tax		37		18	2	(2	2)	1	34		4	23		45	73
Income taxes		9		4	1	_	-	_	g		1	5		10	19
Empire Life's shareholders' net income (loss)	\$	28	\$	14	\$ 2	\$ (1	)	\$1	\$ 25	\$	4	\$ 17	\$	35 \$	55
Dividends on preferred shares <sup>(1)</sup>														(1)	(3)
Empire Life common shareholders' net income													\$	33 \$	51

Nine months ended September 30	r	Mana	ealth ment	_		oyee nefits		idual ance				and plus	_		т	otal
(millions of dollars)		2021	2020	1	2021	2020	2021	2020	2	2021	:	2020		2021	2	2020
Expected profit on in-force business	\$	87	\$ 98	\$	19	\$ 19	\$ 41	\$ 43					\$	148	\$	159
Impact of new business		(11)	(8)		(9)	(7)	4	1						(16)		(14)
Experience gains (losses)		167	(167)		(8)	5	(15)	13						144	(	(148)
Management actions and changes in assumptions		_	_		_	_	17	40						17		40
Earnings (losses) on operations before income taxes		243	(76)		2	17	48	96		_		_		293		37
Earnings on surplus		_	—		_	_	_	_		7		62		7		62
Income (loss) before income tax		243	(76)		2	17	48	96		7		62		300		99
Income taxes		62	(22)		1	4	9	24		_		15		72		21
Empire Life's shareholders' net income (loss)	\$	180	\$ (54)	\$	2	\$ 13	\$ 39	\$ 71	\$	7	\$	47	\$	228	\$	77
Dividends on preferred shares (1)														(6)		(10)
Empire Life common shareholders' net income													\$	222	\$	67

<sup>(1)</sup> Includes preference share dividends to E-L Financial

The expected profit on in-force business decreased by 6% for the third quarter and by 7% for the year to date, primarily driven by the Wealth Management line.

The impact of new business increased in the third quarter of 2021 primarily due to increased strain from the Individual Insurance line. For the year to date, the impact of new business increased relative to the same period in 2020, primarily due to increased strain in the Wealth Management and Employee Benefits lines partially offset by profit at issue in the Individual Insurance line. The impact of new business on the Individual Insurance line is positive, creating profit at issue, when the present value of future profits from the new business exceeds the sum of the margins in the initial policy liabilities for that business plus the expenses incurred at the point of sale.

Lower experience losses in the third quarter of 2021 were primarily driven by experience gains in the Wealth Management line, partially offset by experience losses in the Individual Insurance and Employee

Benefits lines. For the year to date, experience gains were primarily driven by a reduction in policy liabilities for segregated fund benefit guarantees, compared to an experience loss from a strengthening of these guarantee liabilities in the first half of 2020.

Management actions and changes in assumptions were driven by management's ongoing activities to improve the matching of assets and liabilities contributing to positive net income gains in the Individual Insurance line.

Earnings on surplus declined for the third quarter and year to date, primarily due to realized losses on assets valued as AFS in this segment compared to realized gains for the comparable periods in 2020.

#### Results by major product line

The following tables provide a summary of Empire Life results by major product line for the three months ended September 30 and year to date for 2021 and 2020. A discussion of results is provided in the Product Line section of the MD&A.

Three months ended September 30	N	lana		ealth nent			yee efits			dual nce			apital rplus		т	Total
(millions of dollars)	2	2021	2	2020	2021	2	020	2021	2	2020	2	2021	2020	2021	2	2020
Revenue																
Net premiums	\$	14	\$	28	\$ 103	\$	90	\$ 109	\$	104	\$	—	\$ _	\$ 227	\$	221
Fee income		66		58	3		3	_		_		_	_	69		61
Investment income		10		9	1		1	54		55		15	16	80		81
Net (losses) gains on investments (1)		(3)		22	_		—	(120)		5		(3)	11	(126)		37
		88		117	108		93	43		163		12	27	251		401
Expenses																
Benefits and expenses		51		99	103		93	38		126		7	4	199		322
Income and other taxes		9		4	3		1	3		12		1	6	16		23
		60		104	106		94	41		138		8	10	215		345
Net income (loss) after tax	\$	28	\$	14	\$ 2	\$	(1)	\$ 2	\$	25	\$	4	\$ 17	\$ 36	\$	56
Participating policyholders' portion														1		1
Dividends on preferred shares														1		3
Empire Life's common shareholders' net income														33		51
Non-controlling interests in net income														_		
Net income attributable to owners of E-L Financia	ıl													\$ 33	\$	51

<sup>(1)</sup> Includes fair value change on FVTPL investments and realized gains on AFS investments

Nine months ended September 30	N	lana		ealth nent		oyee efits			dual ance		apital rplus		т	otal
(millions of dollars)	2	2021	2	2020	2021	2020	2021	2	2020	2021	2020	2021	2	2020
Revenue														
Net premiums	\$	55	\$	74	\$ 299	\$ 264	\$ 322	\$	301	\$ _	\$ _	\$ 675	\$	639
Fee income		192		175	10	9	_		_	_	_	202		185
Investment income		29		29	2	3	166		163	46	50	244		244
Net (losses) gains on investments (1)		(12)		20	(4)	6	(481)		389	(22)	24	(518)		439
		265		298	307	283	7		853	25	74	603	1	,507
Expenses														
Benefits and expenses		22		374	296	259	(55)		751	16	12	279	1,	,397
Income and other taxes		62		(22)	9	11	18		30	_	15	89		35
		84		352	305	270	(37)		782	16	27	368	1,	,431
Net income (loss) after tax	\$	180	\$	(54)	\$ 2	\$ 13	\$ 45	\$	70	\$ 8	\$ 47	\$ 235	\$	76
Participating policyholders' portion												7		(1)
Dividends on preferred shares												6		10
Empire Life's common shareholders' net income												222		67
Non-controlling interests in net income												1		_
Net income attributable to owners of E-L Financia	al											\$ 221	\$	67

<sup>(1)</sup> Includes fair value change on FVTPL investments and realized gains on AFS investments

#### **Product line results - Wealth Management**

Key Operating Results	Th	ird quarter		Year to date
(millions of dollars)	2021	2020	2021	2020
Fixed Annuities				
Assets under management	\$ 881 \$	951	\$ 881 \$	951
Gross sales	14	28	55	74
Net sales	(11)	2	(32)	(11)
Segregated Funds				
Assets under management	\$ 8,950 \$	7,918	\$ 8,950 \$	7,918
Gross sales	210	152	691	526
Net sales	18	(73)	(114)	(178)
Fee income	65	58	190	173
Net Premiums	\$ 14 \$	28	\$ 55 \$	74
Net income (loss) after tax	\$ <b>28</b> \$	14	\$ 180 \$	(54)

Fixed annuities assets under management were 7% lower relative to the same period in 2020. Gross sales for the third quarter were lower by 48% and 25% on a year to date basis compared to the same periods in 2020.

Segregated fund assets under management are higher relative to the same period in 2020, reflecting the rebound in equity markets from the lows experienced in the first half of 2020. For the third quarter of 2021, gross sales were 39% higher than the same period in 2020. For the year to date, gross sales are 31% higher than the same period in 2020.

Segregated fund fee income was 13% and 10% higher for the third quarter and year to date, compared to the same periods in 2020 as higher average assets impacted fee revenues. Fee income from segregated funds is calculated daily for most products.

This line had net income of \$28 million for the quarter compared to a net income of \$14 million for the third quarter in 2020, primarily as a result of increases in policy liabilities for segregated fund guarantees recorded in the comparative period. For the year to date, the Wealth Management line had a net income of \$180 million compared to a net loss of \$54 million as the policy liability increases that were booked in the first half of 2020 were released in the first quarter of 2021. These guarantees are only payable if fund values are below the guaranteed values when the insurable event occurs.

Key Operating Results	٦	Third quarter		Year to dat		
(millions of dollars)	2021	2020	2021		2020	
Core	\$ 18 \$	5	\$ 61	\$	27	
Other	6	3	19		27	
Annualized premium sales	\$ 24 \$	8	\$ 81	\$	54	
Net premiums	\$ 103 \$	90	\$ 299	\$	264	
Net income (loss) after tax	\$ 2 \$	(1)	\$ 2	\$	13	

#### **Product line results - Employee Benefits**

Total annualized premium sales increased in the third quarter and year to date compared to the same periods in 2020, primarily due to strong growth in the line's core and strategic sales channels. For the comparative periods in 2020, sales slowed significantly as the effects of the COVID-19 pandemic were still being absorbed by the small business sector. Empire Life continues to focus sales of its core products in the small to medium-sized business market and to enter into strategic partnerships to expand market share.

Net premiums for the third quarter increased by 15% relative to the same period in 2020 and by 13% for the year to date, primarily from growth in Empire Life's core group benefits offerings. Empire Life continues to focus on profitable sales in the employee benefits market where price competition continues for all major product lines.

Net income for the year to date declined primarily due to unfavourable claims experience for long-term disability benefits and an increase in dental and extended health benefit claims compared to the same periods in 2020.

Key Operating Results	Thi	d quarter	Ye	ar to date
(millions of dollars)	2021	2020	2021	2020
Shareholders'				
Annualized premium sales	\$ 7 \$	7 \$	27 \$	17
Net premiums	73	71	218	207
Net income after tax	1	25	39	71
Policyholders'				
Annualized premium sales	\$ 3 \$	3 \$	12 \$	9
Net premiums	36	33	104	94
Net income (loss) after tax	1	—	6	(1)
Net income after tax	\$ 2 \$	25 \$	<b>45</b> \$	70

#### **Product line results - Individual Insurance**

Shareholders' annualized premium sales showed continued strength in the third quarter and have increased by 63% for the year to date, compared to the same period in 2020, primarily from increases in sales of Empire Life's term products. Policyholders' annualized premium sales also maintained momentum in the quarter and have increased by 30% for the year to date. Shareholders' net premiums were 2% higher in the quarter and 5% for the year to date compared to the prior periods. Policyholders' net premiums increased by 10% in the third quarter and year to date, reflecting recent strength in new premium sales.

Shareholders' net income for this product line declined to \$1 million for the third quarter of 2021 and \$39 million for the year to date, compared to \$25 million and \$71 million for the same periods in 2020.

	Thir	d quarter	Yea	ar to date
(millions of dollars)	2021	2020	 2021	2020
Income from investments	\$ 13 \$	31	\$ <b>40</b> \$	71
(Losses) gains on hedging instrument	(2)	(4)	(16)	3
Interest and other expenses	(7)	(4)	 (16)	(12)
Earnings before income taxes	4	23	7	62
Income taxes	1	5	—	15
Net income after tax shareholders' portion	4	17	7	47
Net income after tax policyholders' portion	—	_	1	
Net income after tax	\$ 4 \$	17	\$ <b>8</b> \$	47

#### **Results - Capital and Surplus**

In addition to the three major lines of business, Empire Life maintains distinct accounts for the investment income attributable to Shareholders' Capital and Surplus and to Policyholders' Surplus.

Income from investments for the third quarter of 2021 and year to date decreased primarily due to realized losses on assets classified as AFS and lower unrealized gains on assets valued as FVTPL in this segment. Losses on the hedging program (discussed in the Risk Management section) for the third quarter of 2021 and year to date, compared to a loss in the third quarter and a gain for the year to date in 2020, were primarily related to rising Canadian equity markets beginning in the second quarter of 2020 and continuing through the third quarter of 2021.

#### Sources of capital

Empire Life has issued private and public securities to strengthen its capital position and fund new business growth. Details of the Empire Life's outstanding subordinated debt, preferred shares and limited recourse capital notes are as follows:

Subordinated debentu	ures			Face amo	ounte	s as at
(millions of dollars)	Date Issued	Earliest redemption date	Interest rate	September 30 2021	D	ecember 31 2020
Series 2016-1 (1)	December 2016	December 16, 2021	3.383 %	\$ 200	\$	200
Series 2017-1 (2)	September 2017	March 15, 2023	3.664 %	\$ 200	\$	200
Series 2021-1 (3)	September 2021	September 24, 2026	2.024 %	\$ 200	\$	

<sup>(1)</sup> Unsecured Debentures due 2026. From December 16, 2021, interest is payable at 1.95% over the 3-month Canadian Deposit Offering Rate ("CDOR").

<sup>(2)</sup> Unsecured Debentures due 2028. From March 15, 2023, interest is payable at 1.53% over the 3-month CDOR.

<sup>(3)</sup> Unsecured Debentures due 2031. From September 24, 2026, interest is payable at 0.67% over the 3-month CDOR.

Preferred Shares and Other Equity Instruments

				A3	aı	
(millions of dollars)	Date Issued	Earliest redemption date	Yield	September 30 2021	D	ecember 31 2020
Preferred shares, Series 1	January 2016	April 17, 2021	5.75 %	\$ —	\$	150
Preferred shares, Series 3	November 2017	January 17, 2023	4.90 %	\$ 100	\$	100
Limited Recourse Capital Notes, Series 1	February 2021	April 17, 2026	3.625 %	\$ 200	\$	_

On February 17, 2021, Empire Life completed an offering of \$200 million aggregate principal 3.625% Limited Recourse Capital Notes Series 1 (Notes). In connection with the issuance of the Notes, Empire Life issued Non-Cumulative 5-Year Fixed Rate Reset Preferred Shares, Series 5 (Preferred Shares Series 5) to be held by a trustee for a newly formed trust. In case of non-payment of interest on or principal of the Notes when due, the recourse of each Note holder will be limited to that holder's proportionate share of the Limited Recourse Trust's assets, which will consist of the Preferred Shares Series 5, except in limited circumstances. The purpose of the sale of the Notes is to enlarge Empire Life's Tier 1 capital base with a view to optimizing Empire Life's capital structure within the parameters prescribed by the Office of the Superintendent of Financial Institutions for regulatory capital requirements.

On April 17, 2021, Empire Life redeemed all of the outstanding Preferred Shares, Series 1 at the price of \$25.00 per share for an aggregate total of \$149.5 million plus declared dividends.

On September 24, 2021, Empire Life completed an offering of \$200 million unsecured subordinated debentures with a maturity date of September 24, 2031. The interest rate on the debentures is 2.024% paid semi-annually until September 24, 2026. After that, the interest rate will be the 3-month Canadian Deposit Offering Rate plus 0.67% from September 24, 2026 to September 24, 2031.

On October 26, 2021, Empire Life announced its intention to redeem all of the outstanding \$200 million 3.383% Series 2016-1 unsecured subordinated debentures on December 16, 2021 at a redemption price equal to the principal amount together with accrued and unpaid interest to that date. The pro-forma Life Insurance Capital Adequacy Test ("LICAT") ratio reflecting this redemption would be 142% as of September 30, 2021. Refer to the next section "Regulatory Capital" for a discussion of LICAT.

Empire Life's debentures and preferred shares are rated by DBRS Limited ("DBRS"). DBRS has assigned the following ratings to Empire Life's securities:

Evaluation Type	Rating	Trend	Date of last rating action
Financial Strength Rating	А	Stable	June 3, 2021
Issuer Rating	A	Stable	June 3, 2021
Subordinated Debt	A(low)	Stable	June 3, 2021
Preferred Shares	Pfd-2	Stable	June 3, 2021
Limited Recourse Capital Notes	BBB(high)	Stable	June 3, 2021

#### **Regulatory capital**

The LICAT is intended to improve the measurement of the life insurer's solvency position by recognizing the long-term economics of the life insurance business. Empire Life continues to have a strong capital position under the LICAT framework. Empire Life is required to maintain a minimum Core Ratio of 55% and a Total Ratio of 90%. OSFI has established supervisory target levels of 70% for Core and 100% for Total capital.

∆s at

LICAT (millions of dollars)			Sep 30 2021		Mar 31 2021	Dec 31 2020		Sep 30 2020
Available capital								
Tier 1	\$	1,820	\$	1,805	\$ 1,908	\$ 1,623	\$	1,544
Tier 2		853		658	664	677		703
Total	\$	2,673	\$	2,463	\$ 2,572	\$ 2,300	\$	2,247
Surplus allowance and eligible deposits	\$	1,162	\$	1,170	\$ 1,121	\$ 1,156	\$	1,111
Base solvency buffer	\$	2,561	\$	2,536	\$ 2,503	\$ 2,541	\$	2,542
LICAT Total Ratio		150 %		143 %	148 %	136 %	6	132 %
LICAT Core Ratio		103 %		103 %	108 %	96 %	/ 0	91 %

As of September 30, 2021, the Total Ratio increased from the June 30, 2021 value, as a result of the issuance of the subordinated debt in September.

#### **Risk management**

#### Caution related to sensitivities

In the sections that follow, Empire Life provides sensitivities and risk exposure measures for certain risks. These include sensitivities due to specific changes in market prices and interest rates, based on market prices, interest rates, assets, liabilities and business mix in place as at the calculation dates. The sensitivities are calculated independently for each risk factor, assuming that all other risk variables remain constant. Actual results can differ materially from these estimates for a variety of reasons, including the interaction among these factors when more than one factor changes; changes in actuarial and investment return and future investment activity assumptions; actual experience differing from the assumptions; changes in business mix, effective tax rates and other market factors; and the general limitations of Empire Life's internal models used for purposes of these calculations. Changes due to new sales or maturities, asset purchases/sales, or other management actions could also result in material changes to these reported sensitivities. For these reasons, the sensitivities should only be viewed as directional estimates of the underlying sensitivities for the respective factors based on the assumptions outlined, and should not be viewed as predictors for Empire Life's future net income, OCI, and capital sensitivities. Given the nature of these calculations, Empire Life cannot provide assurance that the actual impact will be consistent with the estimates provided. Changes in risk variables in excess of the ranges illustrated may result in other than proportionate impacts.

#### Significant developments

In early 2020, the world was impacted by the spread of the COVID-19 pandemic. The duration and impact of the COVID-19 outbreak remains uncertain. If the COVID-19 pandemic is prolonged, or further diseases and variants emerge that give rise to similar effects, there may be further negative effects on the Canadian economy as well as increased volatility in equity and fixed income markets which, in turn, may affect Empire Life's business and some of our clients. Unexpected developments in financial markets, regulatory environments, or consumer behaviour and confidence may also have adverse impacts on Empire Life's financial results and condition, and business. It is difficult to reliably measure or predict the potential impact of this uncertainty on our future financial results.

#### Market risk

Empire Life has equity market risk related to its segregated fund products and from equity assets backing life insurance liabilities. Empire Life has a semi-static hedging program. The objective of the hedging program is to partially protect Empire Life from future regulatory (LICAT) ratio declines that might result from adverse stock market prices. The hedging program may employ derivative positions including put options and futures. The extent of derivatives used is monitored and managed on an ongoing basis, giving consideration to equity risk and the level of available capital.

There is income statement volatility from this hedging program. Based on current equity market levels, Empire Life has required capital for LICAT purposes related to segregated fund guarantees whereas policy liabilities are currently negative and therefore floored at zero (as described further in the sections that follow). Therefore, a by-product of hedging LICAT exposure is net income volatility, as the gains or losses from hedging instruments are not necessarily offset by changes in policy liabilities related to segregated fund guarantee risk. The equity risk hedging program provides some relief in adverse scenarios, but may incur losses in positive scenarios. For the third quarter and year to date, Empire Life experienced a loss of \$1 million and \$12 million after tax primarily due to rising Canadian equity markets. This compares to a third quarter hedge loss of \$3 million and a year to date gain of \$2 million after tax in 2020.

Empire Life's LICAT ratio is also sensitive to stock market volatility, due primarily to liability and capital requirements related to segregated fund guarantees. As of September 30, 2021, Empire Life had \$8.9 billion of segregated fund assets and liabilities. Of this amount, approximately \$8.7 billion have guarantees. The following table provides a percentage breakdown by type of guarantee:

	September 30 2021	December 31 2020
Percentage of segregated fund liabilities with:		
75% maturity guarantee and a 75% death benefit guarantee	7 %	6 %
75% maturity guarantee and a 100% death benefit guarantee	44 %	44 %
100% maturity and death benefit guarantee (with a minimum of 15 years between deposit and maturity date)	7 %	7 %
Guaranteed minimum withdrawal benefit ("GMWB")	42 %	43 %

All Empire Life segregated fund guarantees are policy-based (not deposit-based), thereby generally lowering Empire Life's stock market sensitivity relative to products with deposit-based guarantees. Policybased guarantees consider all of the deposits in the customer's policy (whether the fund value is below or above the guaranteed amount) to arrive at an overall net guarantee payment, whereas deposit-based guarantees consider only the deposits where the fund value is below the guaranteed amount and ignore all the deposits in the customer's policy where the fund value is above the guaranteed amount. Therefore, policy-based guarantees generally pay less than deposit-based guarantees. For segregated fund guarantee insurance contract liabilities, the level of sensitivity is highly dependent on the level of the stock market at the time the estimate is calculated. If period-end stock markets are high relative to market levels at the time that segregated fund policies are issued, the sensitivity is reduced. If period-end stock markets are low relative to market levels at the time that segregated fund policies are issued, the sensitivity is reduced. If period-end stock markets are low relative to market levels at the time that segregated fund policies are issued, the sensitivity is reduced. If period-end stock markets are low relative to market levels at the time that segregated fund policies are issued.

The segregated fund regulatory capital and liability framework includes the use of "zero floors" (i.e., negative liability amounts are not permitted so zero is used instead, as described below) and other regulatory constraints, and this often makes the sensitivity impacts non-linear. The liabilities are the greater of: (i) the average of the amounts determined by averaging the results from adverse economic scenarios; and (ii) zero.

Empire Life also has equity market risk related to its equity assets backing life insurance liabilities. Based on stock market levels as at September 30, 2021 and December 31, 2020, the sensitivity of Empire Life shareholders' net income and LICAT ratio resulting from stock market increases and decreases is provided in the following table.

Sensitivity to equity risk	In	crea	se			Decrease					
Impact on net income (millions of dollars after tax)	20%		10%		10%		20%		30%		
As at September 30, 2021				_							
Segregated fund guarantees	\$ _	\$	_	\$	(9)	\$	(57)	\$	(179)		
Other equity risk	39		19		(17)		(31)		(42)		
Equity hedge	(3)		(2)		5		17		36		
Total	\$ 35	\$	16	\$	(21)	\$	(72)	\$	(185)		
As at December 31, 2020											
Segregated fund guarantees	\$ 108	\$	104	\$	(13)	\$	(86)	\$	(220)		
Other equity risk	37		18		(16)		(29)		(78)		
Equity hedge	(8)		(4)		5		12		20		
Total	\$ 137	\$	117	\$	(23)	\$	(103)	\$	(278)		
Sensitivity to equity risk	In	crea	se		Decrease						
Impact on LICAT	20%		10%		10%		20%		30%		
As at September 30, 2021				_							
Segregated fund guarantees	13%		7%		(1)%		(5)%		(13)%		
Other equity risk	1%		1%		1%		1%		1%		
Equity hedge	(3)%		(1)%		1%		3%		4%		
Total	11%		6%		1%		(2)%		(9)%		
As at December 31, 2020											
Segregated fund guarantees	6%		5%		(1)%		(8)%		(16)%		
Other equity risk	%		%		%		%		(1)%		
Equity hedge	(1)%		%		%		1%		1%		
Total	6%		5%		%		(7)%		(16)%		

Empire Life's equity market sensitivity in a 20% and 30% stock market decline decreased, primarily as a result of the improvement in equity markets and the increase in bond yields during 2021. The segregated fund guarantee liability was reduced during the quarter as the value of withdrawal and guarantee benefits decrease when there is an increase in equity markets. This decreases net income sensitivity as any changes to the liability when it is above the zero floor will flow through net income.

Empire Life also has a reinsurance agreement to cede a portion of it's segregated fund death benefit exposure. All Empire Life segregated fund policyholders with death benefit guarantees of at least \$2 million are included in this agreement. Empire Life does not reinsure any other insurer's segregated fund products.

The amount at risk related to segregated fund maturity guarantees and segregated fund death benefit guarantees, and the resulting policy liabilities and LICAT base solvency buffer for Empire Life's segregated funds, is provided in the following table.

Segregated Funds	W	ithdrawa Fund	 	N	Maturity Guarantee > Fund Value				Death Benefit > Fund Value					
(millions of dollars)		Fund Value	 ount at Risk		Fund Value		Amount at Risk		Fund Value		Amount at Risk		Policy abilities	 LICAT
September 30, 2021	\$	2,570	\$ 729	\$	72	\$	2	\$	5 791	\$	10	\$	_	\$ 656
December 31, 2020	\$	2,687	\$ 931	\$	52	\$	2	9	654	\$	12	\$	147	\$ 682

The first six columns of the above table show all segregated fund policies where the future withdrawal benefit, future maturity guarantee, or future death benefit guarantee is greater than the fund value. The amount at risk represents the excess of the future withdrawal benefit, future maturity guarantee or future death benefit guarantee amount over the fund value for these policies. The withdrawal benefit amounts in the above table relate to guaranteed minimum withdrawal benefit ("GMWB") products. The GMWB withdrawal benefit amount at risk represents the amount that could be paid by Empire Life to GMWB policyholders if the net return on each GMWB policyholder's assets is zero for the remainder of each GMWB policyholder's life, based on life expectancy. As at September 30, 2021, the aggregate amount at risk for all three categories of risk was \$742 million. As at December 31, 2020, the aggregate amount at risk is not currently payable. Payment is contingent on future outcomes, including fund performance, deaths, deposits, withdrawals and maturity dates.

The level of policy liabilities and required regulatory capital in the above table is calculated based on the probability that Empire Life will ultimately have to make payment to the segregated fund policyholders for any fund value deficiency that may exist on future payments to GMWB policyholders, or upon future maturity of the segregated fund policies, or upon future death of the segregated fund policyholders.

In addition, Empire Life considers the sensitivity of its LICAT ratio to changes in market interest rates. The impact of an immediate 50 basis point decrease in interest rates and a 50 basis point decrease in the assumed initial reinvestment rate ("IRR") for non-participating insurance business and segregated fund guarantees for September 30, 2021 and December 31, 2020, is shown in the table below. This assumes no change in the ultimate reinvestment rate ("URR"). The AFS bonds provide a natural economic offset to the interest rate risk attributable to Empire Life's product liabilities.

Sensitivity to market interest rates LICAT:	Impact of
	50 bps decrease
September 30, 2021 LICAT total ratio	3%
December 31, 2020 LICAT total ratio	3%

## E-L Financial Corporation Limited CONSOLIDATED STATEMENTS OF FINANCIAL POSITION UNAUDITED (in thousands of Canadian dollars)

	S	eptember 30 2021	 December 31 2020
Assets			
Cash and cash equivalents	\$	544,747	\$ 427,757
Investments - corporate (Note 3)		6,135,639	5,688,889
Investments - insurance (Note 4)		9,609,602	9,855,846
Investments in associates (Note 5)		404,308	266,570
Insurance receivable		50,038	46,533
Other assets		158,361	202,211
Segregated fund assets (Note 7)		8,949,927	 8,457,417
Total assets	\$	25,852,622	\$ 24,945,223
Liabilities			
Reinsurance liabilities	\$	336,237	\$ 384,761
Insurance contract liabilities		6,731,898	7,216,402
Investment contract liabilities		27,402	29,041
Deferred tax liabilities		369,019	321,587
Dividends payable		13,158	8,523
Other liabilities		339,642	274,737
Borrowings		802,185	602,268
Segregated fund liabilities (Note 7)		8,949,927	8,457,417
Total liabilities	\$	17,569,468	\$ 17,294,736
Equity			
Capital stock	\$	366,786	\$ 366,793
Retained earnings		6,594,186	6,050,795
Accumulated other comprehensive income ("AOCI")		23,836	56,411
Total E-L Financial shareholders' equity		6,984,808	 6,473,999
Non-controlling interests in subsidiaries ("NCI")		1,246,567	1,132,340
Participating policyholders' interests ("PAR")		51,779	 44,148
Total equity		8,283,154	7,650,487
Total liabilities and equity	\$	25,852,622	\$ 24,945,223

#### Approved by the Board

Duncan N.R. Jackman, Director James F. Billett, Director

## E-L Financial Corporation Limited CONSOLIDATED STATEMENTS OF INCOME (LOSS) UNAUDITED

(in thousands of Canadian dollars, except per share amounts)

	Thi			ns ended ember 30				ns ended ember 30
		2021		2020		2021		2020
Revenue								
Gross premiums	\$ 294	4,396	\$	276,108	\$	861,089	\$	798,508
Premiums ceded to reinsurers	(67	7,573)		(54,838)		(185,971)		(159,749)
Net premiums	226	6,823		221,270		675,118		638,759
Investment and other income (Note 6)	177	7,546		172,542		547,307		525,343
Share of income (loss) of associates (Note 5)	23	3,941		6,310		143,388		(55,814)
Fair value change in fair value through profit or loss investments	ę	9,519		215,905		112,655		341,670
Realized (loss) gain on available for sale investments		(924)		5,076		(2,873)		23,303
	436	6,905		621,103	1	,475,595	1	,473,261
Expenses								
Gross claims and benefits	150	0,262		279,236		122,059	1	,214,224
Claims and benefits ceded to reinsurers	(56	6,948)		(50,435)		(161,384)		(96,034)
Net claims and benefits	93	3,314		228,801		(39,325)	1	,118,190
Change in investment contracts provision		88		207		328		682
Commissions	54	4,140		49,534		173,820		142,560
Operating	55	5,220		49,905		161,190		152,313
Interest expense	ę	9,287		6,402		22,967		14,567
Premium taxes	ę	5,272		4,210		16,196		13,853
	217	7,321		339,059		335,176	1	,442,165
Income before income taxes	219	9,584		282,044	1	,140,419		31,096
Income taxes	32	2,545		46,269		177,429		12,769
Net income	187	7,039		235,775		962,990		18,327
Less: Participating policyholders' income (loss)	1	1,368		653		6,695		(1,023)
Non-controlling interests in net income	17	7,387		34,202		81,062		29,341
	18	8,755		34,855		87,757		28,318
E-L Financial shareholders' net income (loss)	\$ 168	8,284	\$	200,920	\$	875,233	\$	(9,991)
Earnings (loss) nor share attributable to E.I. Einstein	barabald	ors						
Earnings (loss) per share attributable to E-L Financial s Basic		ers 45.47	\$	52.88	\$	238.84	\$	(5.70)
Diluted		41.50	φ \$	32.88 48.71	φ \$	238.84	φ \$	(5.70)

## E-L Financial Corporation Limited CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME UNAUDITED

#### (in thousands of Canadian dollars)

		nths ended ptember 30		nths ended otember 30
	2021	2020	2021	2020
Net income	\$ 187,039	\$ 235,775	\$ 962,990	\$ 18,327
Other comprehensive (loss) ("OCL") income ("OCI"), net of taxes (Note 8)				
Items that may be reclassified subsequently to net income:				
Net unrealized fair value change on available for sale investments ("AFS")	(12,251)	19	(66,098)	56,903
Share of OCI (OCL) of associates	3,110	(2,302)	884	2,510
	(9,141)	(2,283)	(65,214)	59,413
Items that will not be reclassified to net income:				
Net remeasurement of defined benefit plans	4,327	1,198	27,882	(18,237)
Share of OCI (OCL) of associates	1,635	701	6,352	(7,923)
	5,962	1,899	34,234	(26,160)
Total (OCL) OCI	(3,179)	(384)	(30,980)	33,253
Comprehensive income	183,860	235,391	932,010	51,580
Less: Participating policyholders' comprehensive income	1,236	1,867	7,631	1,640
Non-controlling interests in comprehensive income	17,916	34,015	81,721	28,918
	19,152	35,882	89,352	30,558
E-L Financial shareholders' comprehensive income	\$ 164,708	\$ 199,509	\$ 842,658	\$ 21,022

### E-L Financial Corporation Limited CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY UNAUDITED (in thousands of Canadian dollars)

		E-L Fina	inci	al shareh	olders' equity			
	Capital stock (Note 11)	Retained earnings		AOCI	Total	NCI	PAR	Total equity
At January 1, 2021	\$ 366,793	\$ 6,050,795	\$	56,411	\$ 6,473,999	\$ 1,132,340	\$ 44,148	\$ 7,650,487
Net income	_	875,233		_	875,233	81,062	6,695	962,990
(OCL) OCI	_	_		(32,575)	(32,575)	659	936	(30,980)
Comprehensive income (loss)	_	875,233		(32,575)	842,658	81,721	7,631	932,010
Dividends	_	(331,494)		_	(331,494)	(14,167)	_	(345,661)
Share purchase (Note 11)	(7)	(353)		_	(360)	_	_	(360)
Subsidiary preferred share redemption (Note 12)	_	_		_	_	(149,500)	_	(149,500)
Subsidiary issuance of limited recourse capital notes (Note 12)	_	_		_	_	196,664	_	196,664
Acquisition of subsidiary shares	_	5		_	5	(491)	_	(486)
At September 30, 2021	\$ 366,786	\$ 6,594,186	\$	23,836	\$ 6,984,808	\$ 1,246,567	\$ 51,779	\$ 8,283,154

		E-L Fi	inan	cial share	holders' equity			
	Capital stock (Note 11)	Retained earnings		AOCI	Total	NCI	PAR	Total equity
At January 1, 2020	\$ 372,388	\$ 5,878,228	\$	24,156	\$ 6,274,772	\$ 1,067,961	\$ 40,112	\$ 7,382,845
Net (loss) income		(9,991)		_	(9,991)	29,341	(1,023)	18,327
OCI (OCL)	_	_		31,013	31,013	(423)	2,663	33,253
Comprehensive (loss) income	_	(9,991)		31,013	21,022	28,918	1,640	51,580
Dividends	_	(124,452)		_	(124,452)	(19,127)	_	(143,579)
Share purchases	(3,620)	(116,797)		_	(120,417)	_	—	(120,417)
Acquisition of subsidiary shares	_	18		_	18	(7,990)	—	(7,972)
At September 30, 2020	\$ 368,768	\$ 5,627,006	\$	55,169	\$ 6,050,943	\$ 1,069,762	\$ 41,752	\$ 7,162,457

## E-L Financial Corporation Limited CONSOLIDATED STATEMENTS OF CASH FLOWS UNAUDITED

#### (in thousands of Canadian dollars)

		Nine months ended September 30		
		2021		2020
Net inflow (outflow) of cash related to the following activities:				
Operating				
Net income	\$	962,990	\$	18,327
Items not affecting cash resources:				
Change in insurance and investment contract liabilities		(534,702)		666,743
Realized loss (gain) on available for sale of investments		2,873		(23,303)
Fair value change in fair value through profit or loss investments		(112,655)		(341,670)
Deferred taxes		36,343		(33,049)
Share of (income) loss of associates (Note 5)		(143,388)		55,814
Amortization related to bond investments		(57,141)		(60,491)
Other items		155,512		1,303
		309,832		283,674
Net change in other assets and liabilities		(4,396)		(512)
		305,436		283,162
Financing				
Cash dividends to shareholders		(326,859)		(124,703)
Cash dividends by subsidiaries to non-controlling interests		(16,318)		(19,154)
Purchases of subsidiary shares		(486)		(7,972)
Share purchases (Note 11)		(360)		(120,417)
Repayment of margin loan		_		(60,000)
Redemption of preferred shares by Empire Life (Note 12)		(149,500)		—
Issuance of capital instruments by Empire Life (Note 12)		395,964		_
Issuance of 4.0% senior unsecured notes		_		197,778
Interest paid on borrowings		(14,739)		(11,232)
		(112,298)		(145,700)
Investing				
Purchases of investments		(4,238,657)		(2,445,477)
Proceeds from sale or maturity of investments		4,107,043		2,490,374
Net sales of short-term investments		4,515		31,559
Net purchases of other assets		(210)		(7,628)
Dividends from associates		51,161		8,497
		(76,148)		77,325
Increase in cash and cash equivalents		116,990		214,787
Cash and cash equivalents, beginning of the period		427,757		303,085
Cash and cash equivalents, end of the period	\$	544,747	\$	517,872
Fair value hierarchy for cash and cash equivalents:				
Level 1	\$	214,242	\$	382,457
Level 2	Ŧ	330,505	Ŧ	135,415
_	\$	544,747	\$	517,872

#### 1. Business operations

E-L Financial Corporation Limited (the "Company") is an investment and insurance holding company, publicly traded on the Toronto Stock Exchange and incorporated under the laws of Ontario.

The head office, principal address and registered office of the Company is located at 165 University Avenue, Toronto, Ontario, M5H 3B8.

The interim condensed consolidated financial statements were approved by the Company's Board of Directors on November 8, 2021.

#### 2. Significant accounting policies

#### (a) Basis of preparation

These unaudited interim condensed consolidated financial statements are prepared in accordance with International Accounting Standard 34 Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB") and follow the same accounting policies and methods as the most recent annual financial statements. These unaudited interim condensed consolidated financial statements do not include all of the disclosures required under International Financial Reporting Standards ("IFRS") for annual financial statements and should be read in conjunction with the notes to the Company's audited consolidated financial statements for the year ended December 31, 2020.

All figures included in the interim consolidated financial statements are presented in thousands of Canadian dollars, except per share amounts and where otherwise stated.

#### (b) Accounting changes

New accounting pronouncements issued but not yet effective

#### IFRS 9 Financial Instruments

IFRS 9, effective for periods beginning on or after January 1, 2018 with retrospective application replaces IAS 39 *Financial Instruments: Recognition and Measurement* with a new mixed measurement model having three measurement categories of amortized cost, fair value through other comprehensive income ("FVTOCI") and FVTPL for financial assets.

Under IFRS 9, all financial assets currently within the scope of IAS 39 will be measured at either amortized cost, FVTOCI or FVTPL. Classification will depend on the business model and the contractual cash flow characteristics of the financial asset. All equity instruments will be measured at FVTOCI or FVTPL. A debt instrument will be measured at amortized cost only if it is held to collect the contractual cash flows and the cash flows represent principal and interest. For financial liabilities designated as at FVTPL, the change in the fair value attributable to changes in the liability's credit risk will be recognized in OCI.

On September 12, 2016, the IASB published an amendment to IFRS 4 *Insurance Contracts* (which will be subsequently changed to IFRS 17 *Insurance Contracts*). The amendment provides two solutions for insurance companies relating to IFRS 9:

- a temporary exemption from IFRS 9 for entities that meet specific requirements (applied at the reporting entity level); and
- the 'overlay approach'.

The Company has evaluated the criteria and will apply the temporary exemption for periods beginning before January 1, 2023, which allows continued application of IAS 39 instead of adopting IFRS 9, if the Company's activities are 'predominantly connected with insurance'.

Per the amendments to IFRS 4 *Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts*, companies applying the temporary exemption are required to disclose fair value information with respect

to their investments in financial assets whose contractual cash flows reflect solely payments of principal and interest on the principal amount outstanding ("SPPI"), to enable users of financial statements to compare insurers applying the temporary exemption with entities applying IFRS 9. The Company's fixed income invested assets presented in Note 4 and 5 include cash equivalents, short-term investments, bonds, mortgages, loans on policies and policy contract loans and primarily have cash flows that qualify as SPPI. Fixed income invested assets which do not have SPPI qualifying cash flows as at December 31, 2020 and December 31, 2019 include mortgages with fair values of \$13,200 and \$10,400, respectively.

The Company has considered the total insurance liabilities, which include segregated fund liabilities, against total liabilities and have concluded that the Company meets both criteria noted above.

The Company is currently evaluating the impact of IFRS 9 on its consolidated financial statements.

#### IFRS 17 Insurance Contracts

In May 2017, the IASB issued IFRS 17 Insurance Contracts, which will replace IFRS 4. IFRS 17 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts. In June 2020, the IASB issued amendments to IFRS 17, which include deferral of the effective date to annual periods beginning on or after January 1, 2023 from the original effective date of January 1, 2021. The deferral option of IFRS 9 for insurers was also extended to that same date. IFRS 17 will affect how we account for our insurance contracts and how we report our financial performance in our consolidated statements of operations.

#### 3. Investments - corporate

#### Invested assets

Investments – corporate includes the investments held at the corporate level of E-L Financial and the investment holdings of it's subsidiary, United Corporations Limited ("United").

The following table provides a comparison of carrying values by class of asset:

Carrying value	September 30 2021		D	December 31 2020	
Preferred shares	\$	1,058	\$	1,058	
Common shares and units					
Canadian		900,379		741,352	
U.S.		3,184,685		2,750,146	
Europe and United Kingdom		801,932		1,170,713	
Other		1,247,585		1,025,620	
Total common shares and units		6,134,581		5,687,831	
Total	\$	6,135,639	\$	5,688,889	

The Company's investment in common shares and units includes shares of public and private companies and units in pooled funds. As at September 30, 2021 and December 31, 2020 all of the invested assets have been designated FVTPL.

#### Investments - measured at fair value

The table below provides a comparison of the fair values by class of asset:

Fair value				As at Sep	tember 30, 2021
Asset category	Qı	ioted Prices (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total fair value
Preferred shares	\$	_	\$ —	\$ 1,058	\$ 1,058
Common shares and units					
Canadian		20,882	101,856	777,641	900,379
U.S.		2,810,199	180,203	194,283	3,184,685
Europe and United Kingdom		662,756	86,187	52,989	801,932
Other		773,694	401,428	72,463	1,247,585
Total common shares and units		4,267,531	769,674	1,097,376	6,134,581
Total	\$	4,267,531	\$ 769,674	\$ 1,098,434	\$ 6,135,639
Fair value				As at Dec	cember 31, 2020
Asset category	Qı	uoted Prices (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total fair value
Preferred shares	\$	_	\$ —	\$ 1,058	\$ 1,058
Common shares and units					
Canadian		14,621	78,426	648,305	741,352
U.S.		2,472,958	150,900	126,288	2,750,146
Europe and United Kingdom		989,339	81,645	99,729	1,170,713
Other		531,454	440,056	54,110	1,025,620
Total common shares and units		4,008,372	751,027	928,432	5,687,831
Total	\$	4,008,372	\$ 751,027	\$ 929,490	\$ 5,688,889

The classification of a financial instrument into a level is based on the lowest level of input that is significant to the determination of the fair value. Transfers between fair value hierarchy levels are considered effective from the beginning of the reporting period in which the transfer is identified. There were no transfers of financial instruments between Level 1, Level 2 or Level 3 for the period ended September 30, 2021 or during the year ended December 31, 2020.

Included in Level 2 are the Company's investments in pooled funds and limited partnerships which at September 30, 2021 had a carrying value of \$769,674 (December 31, 2020 - \$751,027).

Included in Level 3 are investments in common and preferred shares in private companies. A summary of changes in the fair values of Level 3 financial instruments measured at FVTPL for the period:

	2021	2020
Balance - January 1	\$ 929,490	\$ 868,860
Net fair value change	137,035	(88,336)
Sales	(3,129)	(1,419)
Purchases	35,038	 14,450
Balance - September 30	\$ 1,098,434	\$ 793,555

In the normal course of business, investment commitments are outstanding which are not reflected in the consolidated financial statements. As of September 30, 2021, E-L Corporate has \$138,601 (December 31, 2020 - \$144,321) in unfunded commitments in limited partnerships.

#### Derivative financial instrument

On November 1, 2017, the Company entered into an interest rate swap with a \$100,000 notional principal. The use of derivatives is measured in terms of notional principal amounts, which serve as the basis for calculating payments but is not the actual amount that is exchanged. At September 30, 2021 the fair value of the interest rate swap was a liability of \$1,764 (December 31, 2020 - \$3,263).

The contract matures on November 1, 2022. The interest rate swap is valued based on the contract notional amount and changes in underlying interest rates, calculating the difference between the fixed and floating interest rates at the end of a given period. The interest rate swap is classified as Level 2 as the interest rates between the two parties are observable and reliable.

For analysis of the Company's risks arising from financial instruments, refer to Note 9 – Risk management.

### 4. Investments – insurance

# The Empire Life Insurance Company ("Empire Life") invested assets

The following table provides a comparison of carrying values by class of asset:

Carrying Value	ŀ	As at Septemb	er 30, 2021		As at Decembe	er 31, 2020
Asset category	Fair value through profit or loss	Available for sale	Total carrying value	Fair value through profit or loss	Available for sale	Tota carrying value
Short-term investments	p.e er 1000	101 0010			101 0410	
Canadian federal government	\$ 3,497 \$	4.996 \$	8,493	\$ 4,999 \$	4,999 \$	9,998
Corporate	φ 3,437 φ	4,000 φ	0,400	φ 4,000 φ 3,010	φ	3,010
Total short-term investments	3,497	4,996	8,493	8,009	4,999	13,008
Bonds						
Federal government	16,335	385,325	401,660	8,013	252,719	260,732
Provincial governments	3,058,511	550,598	3,609,109	3,554,583	543,756	4,098,339
Municipal governments	105,623	88,613	194,236	117,558	95,069	212,627
Total Canadian government bonds	3,180,469	1,024,536	4,205,005	3,680,154	891,544	4,571,698
Energy	217,382	97,581	314,963	141,206	62,341	203,547
Materials	13,146	11,011	24,157	16,193	7,030	23,223
Industrials	70,560	74,115	144,675	90,584	49,751	140,335
Consumer discretionary	11,906	13,582	25,488	15,068	6,336	21,404
Consumer staples	185,892	69,362	255,254	198,407	72,255	270,662
Health care	75,583	8,665	84,248	81,884	9,319	91,203
Financial services	645,366	505,020	1,150,386	642,664	363,736	1,006,400
Information technology	473	4,443	4,916	181	5,116	5,297
Communication services	334,549	59,258	393,807	284,443	42,202	326,645
Utilities	553,765	82,982	636,747	628,449	77,174	705,623
Real estate	40,377	2,543	42,920	42,655	18,718	61,373
Infrastructure	420,417	67,409	487,826	418,409	59,328	477,737
Total Canadian corporate bonds	2,569,416	995,971	3,565,387	2,560,143	773,306	3,333,449
Foreign bonds						
Government	100,532	—	100,532	111,399	_	111,399
Corporate	9,996	_	9,996	11,234	_	11,234
Total foreign bonds	110,528	_	110,528	122,633	—	122,633
Total bonds	5,860,413	2,020,507	7,880,920	6,362,930	1,664,850	8,027,780
Preferred shares - Canadian	454,540	9,277	463,817	606,664	10,238	616,902
Common shares						
Canadian common shares	222,224	55,878	278,102	172,172	47,734	219,906
Exchange-traded funds	499,081	_	499,081	501,905	_	501,905
Canadian real estate limited partnership units	132,476	_	132,476	121,290	_	121,290
U.S.	46,089	_	46,089	42,046	_	42,046
Other	34,018	_	34,018	33,553	_	33,553
Total common shares	933,888	55,878	989,766	870,966	47,734	918,700
Derivative assets	7,215	_	7,215	5,377		5,377
Loans and receivables:						
Mortgages	_	_	150,456	_	_	157,214
Loans on policies	_	_	56,147	_	_	56,458
Policy contract loans	_		52,788			60,407
Total	\$ 7,259,553 \$	2,090,658 \$	9,609,602	\$ 7,853,946 \$	1,727,821 \$	9,855,846

### Empire Life investments - measured at fair value

Fair value		As at Septeml	ber 30, 2021	1 As at December 31, 20			
Asset category	Quoted Prices (Level 1)	Significant other observable inputs (Level 2)	Total fair value	Quoted Prices (Level 1)	observable inputs	Total fair value	
Short-term investments	\$ —	\$ 8,493	\$ 8,493	\$ —	\$ 13,008	\$ 13,008	
Bonds	_	7,880,920	7,880,920	_	8,027,780	8,027,780	
Preferred shares	463,817	_	463,817	616,902	_	616,902	
Common shares	856,412	133,354	989,766	797,009	121,691	918,700	
Derivative assets	7,150	65	7,215	5,358	19	5,377	
Loans and receivables:							
Mortgages	_	162,569	162,569	_	170,886	170,886	
Loans on policies	_	56,147	56,147	_	56,458	56,458	
Policy contract loans	_	52,788	52,788		60,407	60,407	
Total	\$ 1,327,379	\$ 8,294,336	\$ 9,621,715	\$ 1,419,269	\$ 8,450,249	\$ 9,869,518	

The table below provides a comparison of the fair values by class of asset:

The fair value of mortgages has been calculated by discounting cash flows of each mortgage at a discount rate appropriate to its remaining term to maturity. The discount rates are determined based on regular competitive rate surveys. The fair values of loans on policies and policy contract loans approximates their carrying values, due to the life insurance contracts that secure them.

The classification of a financial instrument into a level is based on the lowest level of input that is significant to the determination of the fair value. There were no transfers of financial instruments between Level 1, Level 2 or Level 3 during the period ended September 30, 2021 or during the year ended December 31, 2020.

## Impairment

Based on an impairment review of the AFS investments at September 30, 2021, Empire Life reclassified a pre-tax gain of \$496 from OCI to net income due to write downs of impaired AFS common and preferred shares (September 30, 2020 - \$4,252). Impairment was assessed on these investments due to a number of factors, including the severity of the unrealized loss compared to the cost and the amount of time the investment had an unrealized loss.

## Investment commitments

In the normal course of business, investment commitments are outstanding which are not reflected in the consolidated financial statements. There were outstanding commitments as of September 30, 2021 of \$30,561 (December 31, 2020 - \$40,012). These unfunded commitments are payable at any time up to and including December 31, 2023.

## Empire Life derivative financial instruments

The values of derivative instruments are set out in the following table. The use of derivatives is measured in terms of notional principal amounts, which serve as the basis for calculating payments and are generally not actual amounts that are exchanged.

	September 30, 2021					ber 30, 2021		Dec	em	nber 31, 2020
		Notional Principal		Fair Value Assets		Fair Value Liabilities	 Notional Principal	Fair Value Assets		Fair Value Liabilities
Exchange-traded										
Equity index futures	\$	66,301	\$	2,235	\$	1,240	\$ 104,315	\$ 3,325	\$	43
Equity options		492,828		4,915		_	122,828	2,033		_
Over-the-counter										
Foreign currency forwards		34,297		65		82	34,114	16		7
Cross currency swaps		20,980		_		879	 20,980	3		1,360
Total	\$	614,406	\$	7,215	\$	2,201	\$ 282,237	\$ 5,377	\$	1,410

All contracts mature in less than one year.

For analysis of the risks arising from financial instruments, refer to Note 9 - Risk management.

# 5. Investments in associates

Investments in associates by operating segment are as follows:

	Sep	December 31 2020		
E-L Corporate	\$	382,046	\$	245,269
Empire Life		22,262		21,301
Total	\$	404,308	\$	266,570

The E-L Corporate segment has two investments in associates, Algoma Central Corporation ("Algoma") and Economic Investment Trust Limited ("Economic").

Algoma is incorporated in Canada and is listed on the Toronto Stock Exchange under the symbol "ALC". Algoma owns and operates the largest Canadian flag fleet of dry and liquid bulk carriers operating on the Great Lakes - St. Lawrence Waterway.

Economic is a closed-end investment corporation incorporated in Canada and is listed on the Toronto Stock Exchange under the symbol "EVT". Economic is an investment vehicle for long-term growth through investments in common equities.

		September 30, 2021				Dec	emb	er 31, 2020
	Ownership	Carrying value		Fair value		Carrying value		Fair value
Algoma	37.4 %	\$ 213,526	\$	238,274	\$	98,306	\$	196,841
Economic	24.1 %	168,520		168,520		146,963		146,963
Total		\$ 382,046	\$	406,794	\$	245,269	\$	343,804

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (all dollar figures in thousands of Canadian dollars, except per share amounts and where otherwise stated)

### The following table details the movement during the period:

	Se	De	12 months ecember 31 2020	
Balance, beginning of the period	\$	245,269	\$	332,359
Income recorded in the statements of income:				
Share of income		47,693		29,552
Net impairment reversal (loss)		94,654		(58,410)
		142,347		(28,858)
Share of other comprehensive income (loss)		8,343		(10,020)
		150,690		(38,878)
Dividends received during the period		(13,913)		(48,212)
Balance, end of the period	\$	382,046	\$	245,269

The E-L Corporate's associates are measured using the equity method. As at September 30, 2021, the fair value of the investments in associates was \$406,794 (December 31, 2020 - \$343,804). Fair value is based on the close price for each investment multiplied by the corresponding number of common shares held.

## Impairment

Based on an impairment review of the investments in associates at September 30, 2021, an impairment reversal of \$94,654 (September 30, 2020 - an impairment loss of \$57,075) has been recorded in net income. The previously recognized impairment write downs were reversed as the investment's recoverable amount subsequently increased and there was a significant indication that the circumstances that led to the initial recognition of the impairment loss had improved. The recoverable amount was based on quoted market prices, which are classified as Level 1 in the fair value measurement hierarchy.

## **Financial information**

Summarized below are the assets, liabilities, revenue, net income and comprehensive income of E-L Corporate's associates.

				Algoma				Economic
	Se	ptember 30 2021	D	ecember 31 2020	Se	eptember 30 2021	D	ecember 31 2020
Cash and cash equivalents	\$	89,260	\$	103,910	\$	34,333	\$	11,246
Other current assets		85,370		84,866		1,124,810		980,608
Non-current assets		1,019,077		1,034,320		_		
		1,193,707		1,223,096		1,159,143		991,854
Current liabilities		79,363		179,323		956		817
Non-current liabilities		500,897		483,157		92,926		75,046
		580,260		662,480		93,882		75,863
Net assets	\$	613,447	\$	560,616	\$	1,065,261	\$	915,991
				Algoma				Economic
Nine months ended September 30		2021		2020		2021		2020
Revenue	\$	420,020	\$	391,369	\$	202,012	\$	(85,380)
Net income (loss)	\$	49,882	\$	16,351	\$	177,252	\$	(75,075)
Other comprehensive income (loss)		22,301		(16,683)		_		_
Total comprehensive income (loss)	\$	72,183	\$	(332)	\$	177,252	\$	(75,075)

At September 30, 2021, Algoma has capital asset commitments of \$66,461 (December 31, 2020 - \$38,807).

E-L Corporate received the following dividends during the period from the associates:

		Algoma	 Ec	onomic		Total
Nine months ended September 30	2021	2020	2021	2020	2021	2020
Dividends received	\$ 7,212 \$	5,234	\$ 6,701 \$	3,263	\$ 13,913 \$	8,497

## 6. Investment and other income

Investment and other income is comprised of the following:

		Three months ended September 30							nths ended ptember 30
		2021	2020		2021	2020			
Interest income	\$	65,690 \$	67,224	\$	202,050 \$	204,700			
Fee income		69,431	61,471		202,380	184,864			
Dividend income		40,877	42,838		138,755	131,122			
Other		1,548	1,009		4,122	4,657			
Total	\$	177,546 \$	172,542	\$	547,307 \$	525,343			

		nths ended ptember 30	Nine months enc September		
	2021	2020		2021	2020
Interest income received	\$ 39,604 \$	40,138	\$	138,437 \$	136,755
Dividend income received	39,372	41,572		133,138	121,003
Total	\$ 78,976 \$	81,710	\$	271,575 \$	257,758

# 7. Segregated funds

The following table identifies segregated fund assets by category of asset:

	S	eptember 30 2021	D	ecember 31 2020
Cash and cash equivalents	\$	36,632	\$	34,871
Short-term investments		495,846		410,641
Bonds		1,835,711		1,866,564
Common and preferred shares		6,674,066		6,207,527
Other assets		(56)		20,320
		9,042,199		8,539,923
Less segregated funds held within general fund investments		(92,272)		(82,506)
Total	\$	8,949,927	\$	8,457,417

The following table presents the investments of the segregated funds measured on a recurring basis at fair value classified by the fair value hierarchy:

		September 30, 2021		December 31, 2020
	Level 1	Level 2 Total	Level 1	Level 2 Total
Cash and cash equivalents	\$ 36,632 \$	6 — \$ 36,632	\$ 34,871 \$	— \$ 34,871
Short-term investments	_	495,846 495,846	—	410,641 410,641
Bonds	_	1,835,711 1,835,711	—	1,866,564 1,866,564
Common and preferred shares	6,674,066	— 6,674,066	6,207,527	— 6,207,527
Total	\$ 6,710,698 \$	6 2,331,557 \$ 9,042,255	\$ 6,242,398 \$	2,277,205 \$ 8,519,603

There were no transfers between Level 1 and Level 2 during the nine months period ended September 30, 2021 or during the year ended December 31, 2020. There were no level 3 investments as at September 30, 2021 and December 31, 2020.

The following table presents the change in segregated funds:

	Three months ended September 30			Nine months Septem	
	2021		2020	 2021	2020
Segregated funds - beginning of the period	\$ 8,966,262	\$	7,733,130	\$ 8,457,417 \$	8,498,583
Additions to segregated funds:					
Amount received from policyholders	217,259		154,472	722,042	523,172
Interest	14,494		15,191	43,081	46,209
Dividends	34,357		32,440	106,680	98,777
Other income	7,518		11,410	18,010	18,210
Net realized gains on sale of investments	73,097		60,146	311,721	_
Net unrealized increase in fair value of investments	_		228,315	350,673	_
	346,725		501,974	1,552,207	686,368
Deductions from segregated funds:					
Amounts withdrawn or transferred by policyholders	224,457		240,174	856,742	714,493
Net realized losses on sale of investments	_		_	—	69,660
Net unrealized decrease in fair value of investments	71,249		_	_	295,395
Management fees and other operating costs	66,793		57,494	193,189	171,127
	362,499		297,668	1,049,931	1,250,675
Net change in segregated funds held within general fund investments	(561)		(3,002)	(9,766)	158
Segregated funds - end of the period	\$ 8,949,927	\$	7,934,434	\$ 8,949,927 \$	7,934,434

Empire Life's exposure to segregated fund guarantee risk

Segregated fund products issued by Empire Life contain death, maturity and withdrawal benefit guarantees. Market price fluctuations impact Empire Life's estimated liability for those guarantees.

# 8. Other comprehensive (loss) income

The following table summarizes the changes in the components of (OCL) OCI, net of tax:

		Three mor Sep	ths ended tember 30			nths ended otember 30
		2021	2020		2021	2020
Items that may be reclassified subsequently to net	incom	ie:				
Net unrealized fair value change on AFS investr	nents					
Unrealized fair value change on AFS investments	\$	(12,954) \$	3,743	\$	(68,268) \$	74,003
Less: Realized loss (gain) on AFS investments reclassified to net income		703	(3,724)		2,170	(17,100)
		(12,251)	19		(66,098)	56,903
Share of OCI (OCL) of associates		3,110	(2,302)		884	2,510
		(9,141)	(2,283)		(65,214)	59,413
Items that will not be reclassified to net income:						
Net remeasurement of defined benefit plans		4,327	1,198		27,882	(18,237)
Share of OCI (OCL) of associates		1,635	701		6,352	(7,923)
		5,962	1,899		34,234	(26,160)
(OCL) OCI, net of tax	\$	(3,179) \$	(384)	\$	(30,980) \$	33,253

The following tax amounts are included in each component of (OCL) OCI:

		Three mor Sep	ths ended tember 30		oths ended otember 30
		2021	2020	2021	2020
Items that may be reclassified subsequently to net	income	e:			
Net unrealized fair value change on AFS investr	nents				
Unrealized fair value change on AFS investments	\$	(4,678) \$	1,351 \$	(24,652) \$	26,723
Less: Realized loss (gain) on AFS investments reclassified to net income		221	(1,352)	703	(6,203)
		(4,457)	(1)	(23,949)	20,520
Share of OCI (OCL) of associates		477	(351)	137	383
		(3,980)	(352)	(23,812)	20,903
Items that will not be reclassified to net income:					
Net remeasurement of defined benefit plans		1,550	432	9,988	(6,585)
Share of OCI (OCL) of associates		249	108	970	(1,210)
		1,799	540	10,958	(7,795)
Total tax recognized in (OCL) OCI	\$	(2,181) \$	188 \$	(12,854) \$	13,108

## 9. Risk management

The objective of the Company's risk management process is to ensure that the operations of the Company encompassing risk are consistent with the Company's objectives and risk tolerance, while maintaining an appropriate risk/reward balance. The Company is exposed to financial risks arising from its investing activities. For investment risks, the Company is exposed to credit risk, liquidity risk and various market risks including interest rate risk, equity risk and foreign currency risk.

The disclosures in Notes 3, 4 and 5 provide the breakdown of investments by type and by geographic region based on the underlying risk. The fair values of these investments are inherently volatile and frequently change in value as a result of factors beyond the Company's control, including general economic and capital market conditions.

In the sections that follow, the Company provides sensitivities and risk exposure measures for certain risks. These include sensitivities due to specific changes in market prices and interest rates, based on the market prices, interest rates, assets, liabilities and business mix in place as at the calculation dates. The sensitivities are calculated independently for each risk factor, assuming that all other risk variables remain constant. Actual results may differ materially from these estimates for a variety of reasons, including the interaction among these factors when more than one factor changes: changes in actuarial and investment return and future investment activity assumptions; actual experience differing from the assumptions; changes in business mix, effective tax rates and other market factors and the general limitations of the Company's internal models used for purposes of these calculations. Changes due to new sales or maturities, asset purchases/sales or other management actions could also result in material changes to these reported sensitivities. For these reasons, the sensitivities should only be viewed as directional estimates of the underlying sensitivities for the respective factors based on the assumptions outlined and should not be viewed as predictors for the Company's future net income, OCI and capital sensitivities. Given the nature of these calculations, the Company cannot provide assurance that the actual impact will be consistent with the estimates provided. Changes in risk variables in excess of the ranges illustrated may result in other than proportionate impacts.

## Credit risk

Credit risk is the risk that one party to a financial instrument fails to discharge an obligation and causes a financial loss to another party.

	September 30 2021	December 31 2020
Cash and cash equivalents	\$ 544,747	\$ 427,757
Short-term investments	8,493	13,008
Bonds	7,880,920	8,027,780
Preferred shares	464,875	617,960
Derivative assets	7,215	5,377
Mortgages	150,456	157,214
Reinsurance	161,139	141,136
Loans on policies	56,147	56,458
Policy contract loans	52,788	60,407
Accrued investment income	59,368	79,140
Insurance receivable	50,038	 46,533
Total	\$ 9,436,186	\$ 9,632,770

The gross credit risk exposure for the Company related to its financial instruments is as follows:

The Company has securities lending agreements with its custodian. Under these agreements, the custodian may lend securities from the Company's portfolio to other institutions, as approved by the Company, for periods of time. The custodian receives collateral which exceeds the market value of the loaned securities. In the event that any of the loaned securities are not returned to the custodian, at its option the custodian may either restore to the Company securities identical to the loaned securities or it will pay to the Company the value of the collateral up to but not exceeding the market value of the loaned securities on the date on which the loaned securities were to have been returned ("Valuation Date") to the custodian. If the collateral is not sufficient to allow the custodian to pay such market value to the Company, the custodian shall indemnify the Company only for the difference between the market value of the securities and the value of such collateral on the Valuation Date. As a result, there is no significant exposure to credit risk associated with these securities lending agreements.

At September 30, 2021 the Company had loaned securities with a fair value of \$3,698,091 (December 31, 2020 - \$3,285,748) and received approximately \$3,792,134 (December 31, 2020 - \$3,367,380) in collateral.

# Concentration of credit risk

The following table discloses the holdings of fixed income securities in the ten issuers, excluding the federal governments, to which the operating segments had the greatest exposure, as well as exposure to the largest single issuer of corporate bonds:

		Empire Life
	September 30 2021	December 31 2020
Holdings of fixed income securities* in the 10 issuers (excluding federal governments) to which the operating segments had the greatest exposure	\$ 4,601,162	\$4,886,504
Percentage of the segment's total cash and investments	46 %	49 %
Exposure to the largest single issuer of corporate bonds	\$ 243,098	\$ 236,086
Percentage of the segment's total cash and investments	2 %	2 %

\* Fixed income securities include bonds and debentures, preferred shares and short term investments.

# a) Investments in bonds and debentures

	Septembe	er 30, 2021	Decem	ber 31, 2020
Empire Life	Fair value	%	Fair value	%
AAA	\$ 539,214	7 %	\$ 394,570	5 %
AA	1,992,441	25 %	2,289,540	28 %
A	3,686,406	47 %	3,910,974	49 %
BBB	1,647,597	21 %	1,429,025	18 %
BB (and lower ratings)	15,262	— %	3,671	— %
Total	\$ 7,880,920	100 %	\$ 8,027,780	100 %

# b) Preferred shares

Empire Life's preferred share investments are all issued by Canadian companies with 1% (December 31, 2020 – 1%) of these investments rated as P1 as at September 30, 2021, 97% (December 31, 2020 – 97%) rated as P2 and the remaining 2% (December 31, 2020 - 2%) rated as P3.

# c) Mortgages

Empire Life's mortgages in the province of Ontario represent the largest concentration with \$150,456 or 100% (December 31, 2020 – \$156,445 or 99%) of the total mortgage portfolio.

## Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's liquidity risk management strategy is to ensure that there will be sufficient cash to meet all financial commitments and obligations as they become due.

E-L Corporate's liquidity is comprised of \$164,153 in cash and cash equivalents at September 30, 2021 (December 31, 2020 - \$238,401).

# Empire Life

The following table provides bonds by contractual maturity (using the earliest contractual maturity date):

		September	r 30, 2021	December 31, 202						
		Fair value	Fair value	%						
1 year or less	\$	360,960	5 %	\$ 188,385	2 %					
1 - 5 years		875,394	11 %	678,391	8 %					
5 - 10 years		732,785	9 %	696,271	9 %					
Over 10 years	Ę	5,911,781	5,911,781	5,911,781	5,911,781	5,911,781	5,911,781 75	75 %	6,464,733	8 81 %
Total	\$ 7	7,880,920	100 %	\$ 8,027,780	100 %					

## Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is directly influenced by the volatility and liquidity in the markets in which the related financial instruments are traded, expectations of future price and yield movements and the composition of the Company's investment portfolio. For the Company, the most significant market risks are interest rate risk, equity risk and foreign currency risk.

# a) Interest rate risk

The following tables summarize the estimated immediate financial impact on shareholder's net income and OCI of a result of an immediate change in interest rates:

September 30, 2021	50 bps increase	50 bps decrease	100 bps increase	100 bps decrease
Shareholders' net income	\$ 5,884	\$ (6,544)	\$ 11,187	\$ (13,848)
Shareholders' OCI	\$ (50,805)	\$ 60,105	\$ (92,216)	\$ 129,529
September 30, 2020	50 bps increase	50 bps decrease	100 bps increase	100 bps decrease
Shareholders' net income	\$ 6,751	\$ (7,520)	\$ 12,822	\$ (15,884)
Shareholders' OCI	\$ (49,936)	\$ 59,471	\$ (90,336)	\$ 128,477

## b) Equity risk

E-L Corporate

The following table summarizes the potential impact on E-L Corporate of a change in global equity markets. E-L Corporate used a 10% increase or decrease in equity markets as such a change is considered to be a reasonably possible change in equity markets based on historic results and is a useful comparator as it is commonly used. E-L Corporate used a 20% increase or decrease in its equity market sensitivity to illustrate that changes in equity markets in excess of 10% may result in both linear and non-linear impacts, and a 20% change in equity markets is a commonly used additional sensitivity factor.

The calculations below assume that all other variables are held constant and that all of E-L Corporate's equities move according to a one-to-one correlation with the equity markets.

	September 30, 2021				September 30, 2020			
		Effect on areholders' net income		ffect on holders' OCI		Effect on areholders' net income	sha	Effect on reholders' OCI
Corporate Investments:								
Investments - corporate								
10% fluctuation	\$	446,363	\$	nil	\$	371,134	\$	nil
20% fluctuation	\$	892,726	\$	nil	\$	742,268	\$	nil
Investments in associates								
10% fluctuation	\$	18,425	\$	nil	\$	15,071	\$	nil
20% fluctuation	\$	36,850	\$	nil	\$	30,142	\$	nil

## Empire Life

The following table summarizes the estimated potential impact on Empire Life of a change in global equity markets. Empire Life uses a 10% increase or decrease in equity markets as a reasonably possible change in equity markets. The Company has also disclosed the impact of a 20% increase or decrease in Empire Life's equity market sensitivity. The amounts in the following table include the effect of Empire Life's general fund equity risk economic hedging program. For segregated fund guarantees the level of sensitivity is highly dependent on the level of the stock market at the time of performing the estimate. If period end equity markets are high relative to market levels at the time that segregated fund policies were issued, the sensitivity is reduced. If period end equity markets are low relative to market levels at the time that segregated fund policies were issued, the sensitivity is increased.

The amounts shown below represent the impact on shareholders' net income, including segregated fund guarantees.

	September 30, 2021					September 30, 2020			
	Effect onEffect onEffect onshareholders'shareholders'shareholders'net income <sup>(1)</sup> OCInet income <sup>(1)</sup>				sh	Effect on areholders' OCI			
Empire Life									
10% increase	\$	14,279	\$	4,089	\$	70,257	\$	3,004	
10% decrease	\$	(20,423)	\$	(4,089)	\$	(24,512)	\$	(3,004)	
20% increase	\$	35,346	\$	8,180	\$	134,754	\$	6,008	
20% decrease	\$	(71,235)	\$	(8,180)	\$	(135,171)	\$	(6,008)	

<sup>(1)</sup> Includes the estimated impact on fee income net of trailer commissions after tax for a three month period.

Concentration of common equity holdings

E-L Corporate's largest exposure to common equities relates to its investment in associates of 382,046 (December 31, 2020 – 245,269) which represents 6% (December 31, 2020 – 4%) of E-L Corporate's total assets.

The following table identifies the concentration of common equity holdings within investments - insurance:

Empire Life	S	September 30 2021	 December 31 2020
Exposure to the ten largest common share holdings	\$	695,912	\$ 675,244
As a percentage of the segment's total cash and investments		7 %	7 %
Exposure to the largest single issuer of common shares	\$	450,034	\$ 447,166
As a percentage of the segment's total cash and investments		5 %	5 %

c) Foreign currency risk

Foreign currency risk is the risk that the fair value or cash flows of a financial instrument will fluctuate because of changes in exchange rates and create an adverse effect on earnings and equity when measured in the Company's functional currency.

A 10% fluctuation in the U.S. dollar would have the following impact:

E-L Corporate: Approximately \$235,602 (September 30, 2020 – \$194,161) on shareholders' net income and \$10,726 (September 30, 2020 – \$11,884) on other comprehensive income.

Empire Life: Approximately \$nil (September 30, 2020 – \$nil) on shareholders' net income and \$nil (September 30, 2020 – \$nil) on other comprehensive income.

# 10. Operating segments

In managing its investments, the Company distinguishes between E-L Corporate and its investment in Empire Life. The Company's E-L Corporate segment includes United, the Company's closed-end investment subsidiary, investments in associates and investments - corporate. Empire Life underwrites life and health insurance policies and provides segregated funds, mutual funds and annuity products.

The following is an analysis of significant items of profit and loss by operating segment, operating segment assets and operating segment liabilities, reconciled to the Company's consolidated financial statements. The accounting policies applied by the operating segments are the same as those for the Company as a whole.

Three months ended	E	E-L Corporate	Empire Life	Total
September 30, 2021				
Revenue	\$	186,225 \$	250,680 \$	436,905
Shareholders' net income	\$	135,206 \$	33,078 \$	168,284
September 30, 2020				
Revenue	\$	220,404 \$	400,699 \$	621,103
Shareholders' net income	\$	150,091 \$	50,829 \$	200,920
Nine months ended				
September 30, 2021				
Revenue	\$	872,101 \$	603,494 \$	1,475,595
Shareholders' net income	\$	654,238 \$	220,995 \$	875,233
September 30, 2020				
Revenue	\$	(34,130) \$	1,507,391 \$	1,473,261
Shareholders' net (loss) income	\$	(76,845) \$	66,854 \$	(9,991)
	E	-L Corporate	Empire Life	Total
September 30, 2021				
Segment assets <sup>(1)</sup>	\$	6,717,247 \$	19,135,375 \$	25,852,622
Segment liabilities	\$	582,364 \$	16,987,104 \$	17,569,468
December 31, 2020				
Segment assets <sup>(1)</sup>	\$	6,229,470 \$	18,715,753 \$	24,945,223
Segment liabilities	\$	526,053 \$	16,768,683 \$	17,294,736

<sup>(1)</sup> Segment assets for E-L Corporate include investments in associates of \$382,046 (December 31, 2020 - \$245,269).

# 11. Capital stock

		September 30, 2021		December 31, 2020			
	Authorized	Issued and outstanding			Issued and outstanding		
Preferred shares							
Series A Preference Shares	402,733	258	\$	1	258	\$	1
First Preference Shares, Series 1	unlimited	4,000,000		100,000	4,000,000		100,000
First Preference Shares, Series 2	unlimited	4,000,000		100,000	4,000,000		100,000
First Preference Shares, Series 3	unlimited	4,000,000		100,000	4,000,000		100,000
Common Shares	unlimited	3,708,176		66,785	3,708,576		66,792
Total			\$	366,786		\$	366,793

On March 4, 2021, the Company obtained approval from the TSX to renew its normal course issuer bid ("NCIB") to purchase up to 185,428 Common Shares between March 9, 2021 and March 8, 2022. Daily purchases (other than pursuant to a block purchase exemption) on the TSX under the NCIB are limited to 1,000 Common Shares. The price that the Company pays for the Common Shares is the prevailing market price at the time of acquisition.

During the first nine months of 2021, 400 Common Shares (December 31, 2020 - 200,970) were purchased under the NCIB at an average price of \$899.30 per share (December 31, 2020 - \$599.18) for a total consideration of \$360 (December 31, 2020 - \$120,000). During the fourth quarter of 2020, a further 109,863 shares were purchased for \$82,000 under the substantial issuer bid.

The total amount paid to purchase the shares is allocated to share capital and retained earnings in the statements of changes in equity. The amount allocated to share capital is based on the average cost per Common Share and amounts paid above the average cost are allocated to retained earnings.

The movement in share capital is as follows:

	Septembe	er 30, 2021	December 31, 2020		
Common Shares	Number of shares	Share capital	Number of shares	Share capital	
Balance, beginning of the period	3,708,576 \$	66,792	4,019,409 \$	72,387	
Repurchase and cancellation of shares	(400)	(7)	(310,833)	(3,620)	
Balance, end of the period	3,708,176 \$	66,785	3,708,576 \$	66,792	

On November 8, 2021, subsequent to the date of the interim consolidated financial statements, the Board of Directors declared a quarterly dividend of \$2.50 per Common Share payable on January 17, 2022.

# 12. Capital management

Empire Life manages its regulatory capital in order to meet the regulatory capital adequacy requirements of the Insurance Companies Act (Canada) as established and monitored by OSFI. OSFI has implemented the Life Insurance Capital Adequacy Test ("LICAT") framework to monitor capital adequacy. Under this framework, Empire Life's capital adequacy is measured as a ratio of Available Capital plus Surplus Allowance and Eligible Deposits divided by a Base Solvency Buffer. The components of the LICAT ratio are determined in accordance with the guidelines defined by OSFI. The regulator has established a Supervisory Target Total Ratio of 100% and a Supervisory Target Core Ratio of 70%. As at September 30, 2021 and December 31, 2020 Empire Life was in compliance with the applicable regulatory capital ratios.

On February 17, 2021, Empire Life issued \$200 million of Limited Recourse Capital Notes Series 1 ("LRCN Series 1") with recourse limited to assets held by a third party trustee in a trust which will be consolidated in these financial statements. Payments of interest and principal in cash on the LRCN Series 1 are made at the discretion of Empire Life and non-payment of interest and principal in cash does not constitute an event of default. In the event of a non-payment of interest, the sole remedy of note holders shall be the delivery of the holders' proportionate share of the trust assets. In such an event, the delivery of the trust assets will represent the full and complete extinguishment of Empire Life's obligations under the LRCN Series 1.

The trust assets consist of \$200 million of Empire Life Non-Cumulative 5-year Fixed Rate Reset Preferred Shares, Series 5 which were issued concurrently with the LRCN Series 1 at a rate of \$1000 per Series 5. Holders of the LRCN Series 1 are entitled to receive semi-annual payments at a rate of 3.625% per annum until April 17, 2026. Thereafter, the yield will reset every five years at a rate equal to the 5-year Government of Canada bond yield plus 3.082%.

On April 17, 2021, Empire Life redeemed all of their outstanding Preferred Shares, Series 1 at the price of \$25.00 per share for an aggregate total of \$149.5 million plus declared dividends.

On September 24, 2021, Empire Life issued \$200,000 principal amount of unsecured subordinated debentures with a maturity date of September 24, 2031. The interest rate from September 24, 2021 until September 24, 2026 is 2.024%, and the rate from September 24, 2026 until September 24, 2031 is equal to the 3-month Canadian Deposit Offering Rate plus 0.67%. Interest is payable semi-annually at September 24 and March 24 until September 24, 2026, quarterly thereafter. Empire Life may call for redemption of the debentures on or after September 24, 2026 subject to the approval of OSFI. The holders have no right of redemption. The debentures are subordinated in right of payment to all policy contract liabilities of Empire Life and all other senior indebtedness of Empire Life.

On October 26, 2021, Empire Life announced its intention to redeem all of its outstanding \$200,000 3.383% unsecured subordinated debentures on December 16, 2021 at a redemption price equal to the principal amount together with accrued and unpaid interest to that date.

# 13. COVID-19 pandemic

The continued worldwide spread of novel coronavirus (or COVID-19) continues to impact international business operations, supply chains, travel, commodity prices, consumer confidence and business forecasts. This has created increased uncertainty and volatility which will impact the performance and expected returns of the portfolio and the Company in the near term.

# **Glossary of Terms**

# Accumulated Other Comprehensive Income ("AOCI")

A separate component of shareholders' and policyholders' equity which includes net unrealized gains and losses on available for sale securities, unamortized gains and losses on cash flow hedges, unrealized foreign currency translation gains and losses and the Company's share of AOCI from its associates. These items have been recognized in comprehensive income, but excluded from net income.

## **Active Market**

An active market is a market in which the items traded are homogeneous, willing buyers and sellers can normally be found at any time and prices are available to the public.

# Available For Sale ("AFS") Financial Assets

Non-derivative financial assets that are designated as available for sale or that are not classified as loans and receivables, held to maturity investments, or held for trading.

# Canadian Asset Liability Method ("CALM")

The prescribed method for valuation of policy liabilities in Canada. CALM is a prospective basis of valuation that uses the full gross premium for the policy, the estimated expenses and obligations under the policy, current expected experience assumptions plus a margin for adverse deviations, and scenario testing to assess interest rate risk and market risks.

# Canadian Institute of Actuaries ("CIA")

As the national organization of the Canadian actuarial profession, the CIA means to serve the public through the provision by the profession of actuarial services and advice of the highest quality. The CIA ensures that the actuarial services provided by its members meet accepted professional standards; and assists actuaries in Canada in the discharge of their professional responsibilities.

# Canadian Life and Health Insurance Association ("CLHIA")

The CLHIA is an organization representing life insurance and health insurance providers in Canada. The industry develops guidelines, voluntarily and proactively, to respond to emerging issues and to ensure consumer interests are protected.

# Chartered Professional Accountants of Canada ("CPA Canada")

Canada's not-for-profit association for Chartered Professional Accountants ("CPA") provides information and guidance to its members, students and capital markets. Working in collaboration with its provincial member organizations, CPA Canada supports the setting of accounting, auditing and assurance standards for business, not-for-profit organizations and government, and develops and delivers education programs.

## **Earnings on Surplus**

This source of earnings represents the pre-tax earnings on the shareholders' capital and surplus funds.

## **Effective Interest Method**

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

## Expected Profit from In-Force Business

This source of earnings represents the profit Empire Life expects to generate on in-force business if experience is in line with the Empire Life's best estimate assumptions for mortality, morbidity, persistency, investment returns, expenses and taxes.

### **Experience Gains and Losses**

This source of earnings represents gains or losses due to the difference between actual experience and the best estimate assumptions.

# Fair Value Through Profit or Loss ("FVTPL")

Invested assets are classified as financial instruments at FVTPL if they are held for trading, or if they are designated by management under the fair value option.

### Impact of New Business

Writing new business typically adds economic value to a life insurance company. At the point of sale, new business may have a positive or negative impact on earnings. A negative impact (new business strain) will result when the provision for adverse deviation included in the actuarial liabilities at the point of sale exceeds the expected profit margin in the product pricing. The impact of new business also includes any excess acquisition expenses not covered by product pricing at the point of issue.

### International Financial Reporting Standards ("IFRS")

Refers to the international accounting standards that were adopted in Canada, effective January 1, 2011; these are now Canadian Generally Accepted Accounting Principles.

## Life Insurance Capital Adequacy Test ("LICAT")

The LICAT measures the capital adequacy of an insurer and is one of several indicators used by OSFI to assess an insurer's financial condition. The LICAT Ratio is the ratio of eligible capital to the base solvency buffer, each as calculated under OSFI's published guidelines.

### **Management Actions and Changes in Assumptions**

This source of earnings component includes earnings generated by management actions during the year (e.g. acquisition or sale of a block of business, changes to product price, fees or asset mix, etc.) or the impact of changes in assumptions or methodology used for the calculation of actuarial liabilities for inforce business.

# Other Comprehensive Income ("OCI") Loss ("OCL")

Unrealized gains and losses, primarily on financial assets backing Capital and Surplus, are recorded as OCI or OCL. When these assets are sold or written down the resulting gain or loss is reclassified from OCI to net income. Remeasurements of post-employment benefit liabilities are also recorded as OCI or OCL. These remeasurements will not be reclassified to net income and will remain in AOCI.

#### Office of the Superintendent of Financial Institutions Canada ("OSFI")

The primary regulator of federally chartered financial institutions and federally administered pension plans in Canada. OSFI's mission is to safeguard policyholders, depositors and pension plan members from undue loss.

### Participating Policies ("PAR")

The participating account includes all policies issued by Empire Life that entitle its policyholders to participate in the profits of the participating account. Empire Life has discretion as to the amount and timing of dividend payments which take into consideration the continuing solvency of the participating account.

# Return on Common Shareholders' Equity ("ROE")

A profitability measure that presents the net income available to common shareholders as a percentage of the average capital deployed to earn the income.

## HEAD OFFICE:

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# TRANSFER AGENT AND REGISTRAR:

Computershare Investor Services Inc. 100 University Avenue, 9th Floor, Toronto, Ontario M5J 2Y1 Toll Free: 1-800-564-6253 www.computershare.com/service

# STOCK EXCHANGE LISTINGS:

Common Shares	ELF
First Preference Shares, Series 1	ELF.PR.F
First Preference Shares, Series 2	ELF.PR.G
First Preference Shares, Series 3	ELF.PR.H

## WEBSITE:

www.e-lfinancial.ca

## REPORTING PROCEDURE FOR ACCOUNTING MATTERS

If you have a complaint regarding accounting, internal controls or a concern regarding questionable accounting, you should submit your written complaint or concern to:

Mr. James Billett E-L Financial Corporation Limited 165 University Avenue, 10th Floor Toronto, Ontario M5H 3B8 Email: jfbillett@rogers.com Phone: 416-284-6440

You may submit your complaint or concern anonymously. Your submission will be kept confidential and will be treated in accordance with the Company's policy for reporting accounting or auditing matters.